

IN THE NEWS

Butzel Long attorney Bruce Sendek quoted in Crain's Detroit Business on successful negotiations

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Making the deal: Attorneys give advice for successful negotiations

Know what you want, be willing to compromise, do homework, experts say

By Doug Henze

Special to Crain's Detroit Business

The sticky question of salary history questions: Who are the comparable employees to the potential employee? Will you or are you paying male and female comparable employees equally as required under the act? Is there a defensible reason for not doing so under the Equal Pay Act? Click here to read the full column. (subscription may be required)

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