

IN THE NEWS

Butzel Long attorney Les Glick to discuss USMCA during December 17 webinar

12.15.2020

WASHINGTON, D.C. – **Butzel Long** international trade and customs attorney **Leslie (“Les”) Alan Glick**, and Aristeo López Sánchez, Counsel at Mexican Embassy, will discuss, “Supply Chain Agreements and USMCA: Rules of Origin Requirements, Labor Enforcement, De Minimis Levels, Sunset Clause” during a Strafford continuing legal education live webinar from 1-2:30 p.m. (EST) on December 17, 2020.

The United States-Mexico-Canada Agreement (USMCA) went into effect on July 1, replacing the North American Free Trade Agreement (NAFTA). This new free trade agreement makes several changes to the rules related to multiple moving parts of the U.S., Canadian, and Mexican economies. The changes also address e-commerce and digital trade, which NAFTA did not address.

With changes to what qualifies as duty-free, attorneys and corporate management must consider addressing these issues in supply chain agreements. The USMCA requires that attorneys and corporate management consider the duty preference claim process and qualifications.

The discussion will focus on providing guidance on revising supply chain agreements to comply with the USMCA. In addition to reforming provisions related to the rules of origin, labor enforcement, de minimis levels, and creating a sunset clause, the new trade agreement has several industry-specific provisions that must be complied with to ensure the delivery of goods.

Other topics that will be addressed include:

- What are the significant differences between NAFTA and the USMCA?

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- How does the USMCA address e-commerce and digital trade?
- What must be included in automotive contracts to comply with the USMCA?
- What are best practices for revising supply chain agreements to comply with the USMCA?

Notably, Glick has handled cases arising under the U.S. Customs laws involving classification, valuation, country of origin marking and customs fraud, and gray market and supply chain security issues (Customs Trade Partnership Against Terrorism) and has represented clients in USMCA negotiations and counseled them on USMCA compliance.

He has been active in developing customs compliance programs for many U.S. corporations. He is the author of books on customs law and NAFTA, and a recent book entitled, "United States Mexico Canada Agreement(USMCA) Legal and Business Implications"(Kluwer Law International, November 2020) and has been widely consulted by companies and trade associations in regard to U.S./Mexico legal questions involving imports, exports, investment, transportation and other areas.