

IN THE NEWS

Butzel Long attorneys co-present program on Challenges/ Pitfalls of Doing Business in Mexico on September 26 in Washington, D.C.

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DETROIT, Mich. – Butzel Long attorneys Jim Bruno and Raul Rangel will co-present a D.C. Bar CLE program/webinar titled, “Doing Business in Mexico: Insights, Pitfalls and Trends of the Mexican Legal System,” from 2–5:15 p.m. on September 26, 2017 at the D.C. Bar Conference Center, located at 1101 K Street NW, first floor in Washington, D.C.

“The business climate has changed in Mexico since the Trump administration. [U.S. and Mexican businesses] are now faced with having to deal with the additional uncertainty brought by proposed changes to trade policy and the president’s tweets,” says Rangel, who has represented a broad range of industries doing business in Mexico and the United States.

After the adoption of NAFTA, Mexico reformed its constitution, federal laws, and regulations to allow increased foreign investment in most industries. Consequently, practical knowledge into the Mexican legal system has become a strict requirement for any U.S. company looking to do business in Mexico, added Rangel. The new administration, however, has created additional trade challenges with its shifting policies toward Mexico.

“New entrants and established [companies] have had to put plans on hold until they have a better grasp on the future of NAFTA and other trade policies,” says Rangel. “Furthermore, the volatility of the Mexican peso has not encouraged potential investment in the country and expanded U.S.–Mexico trade deficit.”

Rangel, Of Counsel at Butzel Long’s Washington, D.C., office, and Bruno, shareholder at the firm’s Detroit, Mich. office, will share their corporate U.S.–Mexico legal experience and explore issues including:

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- Entity forms and formation
- Foreign investment restrictions and requirements
- Trade regulation
- Business capitalization
- Mergers and acquisitions
- Enforcement of foreign judgments in Mexico
- Labor issues
- Commercial contracts
- Taxes
- Immigration

Rangel and Bruno also will discuss Mexican concepts of collective bargaining, shelter companies, VAT taxes, drafting contracts, choice of law and more.