IN THE NEWS

Butzel attorneys featured during OESA 2021 OEM terms and Conditions Update two-part series September 15 and 29

9.14.2021

DETROIT, Mich. – **Butzel**, in partnership with the Original Equipment Suppliers Association (OESA), will host a two-part series describing the **OESA 2021 OEM Terms and Conditions Update** on Wednesday, **September 15, 2021**, at the MSU Management Education Center in Troy, Mich., and virtually via Zoom. An additional webinar will be held on Wednesday, **September 29, 2021**, to address any questions regarding the "OESA OEM North American Production Purchase Order Contract Terms and Conditions Comparative Analysis." For more information or to register online, visit event.

This meeting, led by Butzel attorneys, will provide attendees with updates on OEM terms and conditions and related insights to consider when working with contracts. The event includes two Q&A segments as well as a networking lunch to enable attendees to further expand their understanding of the topics and confer with presenters.

Butzel attorneys will discuss:

- OEM Terms and Conditions and Legal Update;
- Supply in the Digital Age: Must-Know Terms in Data, Cyber and Software;
- Indemnity Basics and Strategy;
- Trade Wars;
- Shocks and Trends in the U.S. Mexico Supply Chain;
- Non-Production Terms and Condition; and
- Supply Chain Contracting in Tumultuous Time

The updated OEM terms and conditions are included in the 2021 edition of the "OESA OEM North American Production Purchase Order Contract Terms and Conditions Comparative Analysis," publication which will be available for purchase at a discount

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James C. Bruno Shareholder

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prior to September 29, 2021, with event registration.

Notably, the publication compares the terms and conditions of BMW, FCA, General Motors, Honda, Hyundai, Kia, Mercedes, Nissan, Rivian, and Volvo. It also includes the updated Ford Motor Company and Affiliates — Production Purchasing Global Terms and Conditions (PPGTC 7/1/2021), Toyota Motor Engineering & Manufacturing North America, Inc. — Terms and Conditions (10/1/2021), FCA Production and Mopar Purchasing General Terms and Conditions (1/2021) and Volkswagen Group of America Chattanooga Operations, LLC — Production Terms and Conditions of Purchase (Last revised 12/18/2020).

Butzel attorneys who will lead the two-part series include: **Cynthia Haffey, David DeVine, Javon David, Jennifer Dukarski, James Bruno, Leslie (Les) Glick, Raul Rangel, Mitchell Zajac,** and **Sheldon Klein**.

