

IN THE NEWS

Butzel attorneys featured during OESA 2022 Terms and Conditions Update on September 28

Firm News

9.15.2022

DETROIT, Mich. – **Butzel** is the presenting sponsor of the Original Equipment Suppliers Association's **OESA 2022 Terms and Conditions Update** on Wednesday, **September 28, 2022** at the MSU Management Education Center in Troy and virtually via Zoom. The event begins with registration and breakfast at 7:30 a.m.; the program is from 8 – 11:45 a.m.; then, lunch and networking at 11:45 a.m. For more information or to register online, visit <http://www.oesa.org>.

The annual program, led by Butzel attorneys, will provide attendees with updates on OEM terms and conditions and related insights to consider when working with contracts. The event includes two Q&A segments as well as a networking lunch to enable attendees to further expand their understanding of the topic and make connections.

Butzel attorneys will discuss:

- OEM Terms and Conditions and a Legal Update;
- New Model Terms and Conditions Overview
- Autonomous, Connected and electric vehicles (EV)
- Question and Answer Session
- Sales Terms – Why You Should Have Them and What They Should Include
- Battle of the Forms in the Real World: A Case Study
- Questions and Answers

Updated OEM terms and conditions are included in the 2022 edition of the *"OESA OEM North American Production Purchase Order Contract Terms and Conditions Comparative Analysis,"* publication. It will be available for purchase at a discount until Sep. 28, 2022, with event registration.

Related People

James C. Bruno
Shareholder

David J. DeVine
Shareholder

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IN THE NEWS

The publication compares the terms and conditions of BMW, Ford Motor Company, General Motors, Honda, Hyundai, Kia, Lucid, Mercedes, Nissan, Rivian, Stellantis, Toyota, Volkswagen, and Volvo. The new edition addresses the updated Stellantis/FCA North American terms. In addition, for the first time it includes the Lucid terms (Lucid USA, Inc. General Terms and Conditions for Prototype and Production Parts and Services, January 1, 2021). It also includes an updated version of the OESA Model General Terms and Conditions (07/2022).

Butzel attorneys who will lead the program include **Sheldon Klein, Daniel Rustmann, Jennifer Dukarski, James Bruno** and **David DeVine**.