

CLE SEMINAR

Contract Drafting Issues in Wisconsin



LIVE SEMINAR: Friday, January 15, 2016 – Madison
WEBCAST: Friday, January 15, 2016

REPLAY WEBCAST: Friday, January 22, 2016
WEBCAST: Wednesday, January 27, 2016
WEBCAST: Thursday, February 4, 2016
WEBCAST: Tuesday, February 16, 2016

6 CLE
CREDITS

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“Contract law is essentially a defensive scorched-earth battleground where the constant question is, ‘if my business partner was possessed by a brain-eating monster from beyond spacetime tomorrow, what is the worst thing they could do to me?’”

— Charles Stross

Craft with care

From fee agreements to leases and from purchase orders to confidentiality clauses, contracts are everywhere in our world and are part of every lawyer’s practice. They can also result in litigation. If a contract is ambiguous or short-sighted, it can end up in court for clarification.

Creating clear, careful contracts builds the foundation for successful partnerships and decreases the likelihood of litigation down the road. Whether you focus on contract law every day or put together only the occasional agreement, *Contract Drafting Issues in Wisconsin* can help you polish your writing, negotiating, and overall contract construction skills.

A one-stop contract shop

Using a detailed sample contract, experienced practitioners will guide you through the significant aspects of drafting agreements, including:

- How to negotiate and format solid contracts
- When and how to use key provisions
- Guidance in drafting arbitration and mediation clauses
- How to protect confidential information and trade secrets
- The dangers of putting your trust in boilerplate language

Earn 6.0 CLE

If you’re looking to brush up on disclaimers and warranties or want a better understanding of non-compete covenants, don’t miss *Contract Drafting Issues in Wisconsin*.

Register today!

Schedule

- 8:00 AM Registration**
- 8:30 AM Negotiation and Formation of Contracts**
David M. Gorwitz
- 9:20 AM Warranties, Disclaimers, and Limitation of Remedies**
Benjamin D. LaFrombois
- 10:10 AM Break**
- 10:25 AM Indemnity Provisions**
James E. Bartzan
- 11:15 AM Noncompetition Clauses**
Jane C. Schlicht
- 12:05 PM Lunch (on your own)**
- 1:05 PM Protection of Confidential Information, Trade Secrets, and Intellectual Property**
Russell A. Klingaman
- 1:55 PM Drafting Arbitration and Mediation Clauses, Choice of Law, Venue, and Waiver of Jury Provisions**
James R. Cole
- 2:45 PM Question and Answer**
- 3:00 PM Program Concludes**

Following program start time, webcast replay schedule will vary slightly from above listed times.

Location

Live Seminar

Madison, State Bar Center
5302 Eastpark Blvd., American Center,
(608) 257-3838

Faculty

Program Chair & Presenter

Jane C. Schlicht
Hinshaw & Culbertson LLP
Milwaukee

Presenters

James E. Bartzan
Boardman & Clark LLP
Madison

James R. Cole
Quarles & Brady LLP
Madison

David M. Gorwitz
Neider & Boucher S.C.
Madison

Russell A. Klingaman
Hinshaw & Culbertson LLP
Milwaukee

Benjamin D. LaFrombois
Hinshaw & Culbertson LLP
Milwaukee/Appleton

Credits

This program has been submitted to the Wisconsin Board of Bar Examiners for up to **6.0 CLE credits**. It does not qualify for EPR credits.

The live seminar and live webcast on January 15, 2016 will also be submitted for Minnesota CLE credit.

Who should attend

- In-house counsel
- Business law attorneys
- Small business advisors
- Real estate attorneys
- Dispute resolution litigators
- Employment law attorneys
- Intellectual property lawyers
- General practitioners
- Attorneys looking to improve their contract drafting skills

How you'll benefit

- Gain insight into key issues that can arise during negotiation and drafting
- Learn contract negotiation techniques
- Understand multiple drafting options and provisions
- Identify potential pitfalls to avoid

Save 20%

Contract Law in Wisconsin

Act now to expand your resource library with *Contract Law in Wisconsin* and **save 20%**! Use promotional code **S3194D** if ordering online or mention it to customer service if you call in your order. This discount applies to print and Books UnBound editions.*

Draft airtight contracts confidently and more efficiently with the help of *Contract Law in Wisconsin*. Packed with tips, examples, and practice advice, this book covers key aspects of contracts – from formation to rescission and reformation. Plus, *Contract Law in Wisconsin* is filled with examples based on hypothetical situations to help you understand many different contract law scenarios.

Print Book: #AK0040; 838+ pp.; 4th ed. 2013 (includes 2014-15 supplement)
Member: ~~\$219~~ \$119.20 | Nonmember: ~~\$269~~ \$151.20

Books UnBound™ Subscription: # AE0040
Member: ~~\$149~~ \$119.20 | Nonmember: ~~\$189~~ \$151.20

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Additional Learning Opportunities

CLE Seminars | CLE OnDemand

Trending Topics in Business Litigation

Protect your business clients from litigation risk with help from this annual seminar. You won't want to miss this chance to learn about current issues, proven best practices, and useful insights in the world of business litigation from leading practitioners.

Live Seminar and Live Webcast: Dec. 4, 2015

Webcast Replay: Dec. 10, 2015 | Dec. 15, 2015 | Dec. 21, 2015 | Dec. 28, 2015 | Jan. 9, 2016

Advanced Negotiation Skills – Featuring Lee Jay Berman

Lawyers use negotiation skills every day, but even seasoned negotiators may not fully understand the strategy, science, and art that make up truly masterful negotiations. Attend this interactive, entertaining seminar and learn how to maximize your influence, avoid manipulation, manage expectations, bring people to a decision, and get closure on your terms.

Webcast Replay: Dec. 22, 2015

What Every Business Lawyer Needs To Know in Advising Clients About Social Media Law – 2015

Social media is a powerful tool for making business connections, but it also carries a risk of misuse without proper protocols and policies in place. Attend this half-day webcast replay or *CLE OnDemand* seminar and be better prepared to advise your clients on avoiding potential pitfalls while taking advantage of social media's full potential.

Webcast Replay: Dec. 19, 2015

CLE OnDemand Seminar: #CA2326D Member: \$219 | Nonmember: \$299

Complex Commercial Contracts – 2015

Your clients want airtight corporate contracts and agreements from you. Watch this *CLE OnDemand* seminar to learn the underlying principles of law that make for superior drafting. This seminar has you covered with a wide-ranging presentation that touches on all the major areas of corporate pacts.

CLE OnDemand Seminar: #CA2225D Member: \$219 | Nonmember: \$249

Books | Books UnBound

Wisconsin Business Advisors Series

This unique series provides a comprehensive overview of issues that often arise in the course of advising business clients. Developed in conjunction with the Business Law Section of the State Bar of Wisconsin, it is packed with relevant case law, time-saving practice tips, checklists, cautions, sample language, and practice guides to help you find the answers your clients need. Save 30% when you purchase the 10 volume set!

Print: #AK0289; 10 volume set; Member: \$895 | Nonmember: \$1,100

Books UnBound: #AL0004; 10 volume set; Member: \$449 | Nonmember: \$539

Contract Drafting Issues in Wisconsin

Priority Code: S 319 4 B

SEMINAR TUITION	LIVE SEMINAR: With PRINTED Course Materials	LIVE SEMINAR: With Downloadable (PDF) Course Materials	WEBCAST SEMINAR: With Downloadable (PDF) Course Materials
<input type="checkbox"/> State Bar Member	<input type="checkbox"/> \$239	<input type="checkbox"/> \$219	<input type="checkbox"/> \$249
<input type="checkbox"/> Nonmember	<input type="checkbox"/> \$319	<input type="checkbox"/> \$299	<input type="checkbox"/> \$329
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P.O. Box 7158
Madison, WI 53707-7158

Event Code: CA2381MWR R2 R3 R4

Registration

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Phone: (800) 728-7788 » credit card or Ultimate Pass only

Fax: (608) 257-5502 » credit card or Ultimate Pass only

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STATE BAR CLE/PINNACLE PASSBOOK REGISTRATIONS:

Passbook Certificates must be received by the State Bar at least one business day prior to the event. For live and video seminars, walk-in registrations with the Passbook Certificates are welcome.

REGISTRATION CANCELLATIONS:

Please visit www.wisbar.org/cancellation_policy for information on PINNACLE registration cancellation policies.

Course materials for those attending the seminar

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Use Adobe Reader, GoodReader for iPad, or another free downloadable program to access the files from your computer, tablet, or mobile device during the seminar to make notes electronically, or print relevant sections ahead of time.

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