



## Latin America

### Representing insurers, reinsurers, and businesses on coverage issues, transactions, and disputes across Latin America: That's how Hinshaw helps.

Latin America remains one of the most diverse regions of the world, culturally, geographically, politically, and commercially. However, the impact of growing democratization, economic stability, and consumer markets can be boiled down to a single word: Opportunity.

From our office in the gateway city of Miami, our Latin America Team draws on our unparalleled experience in the insurance market. We put our experience and know-how to work in helping insurance and reinsurance stakeholders operate and navigate the region. A number of our lawyers are fluent in Spanish and Portuguese, and have deep personal and professional ties in countries across the region — we speak the languages of business, commerce, and culture with equal skill.

Further increasing our Latin America reach, Hinshaw maintains a [strategic alliance with RPC](#), a multinational law firm with offices in the United Kingdom and Singapore. We are also a founding member of [Global Access Lawyers](#), a consortium of leading firms from around the globe providing clients with premier insurance-related legal counsel.

In addition to our insurance prowess, our multi-disciplinary team provides broad-based corporate and dispute-resolution counsel to companies seeking to enter or expand their presence across this region.

#### Areas of Focus Include:

#### Insurance and Reinsurance

We provide comprehensive, coordinated guidance on the full spectrum of insurance and reinsurance matters, including policy development, first and third-party coverage issues, claims management, and resolution of high-stakes insurance disputes. We are well-versed in all forms of insurance contracts and have represented insurers and insureds in torts and commercial claims involving a wide range of industrial and consumer goods and products. Among other areas, we advise clients on:

- Bad faith, extra-contractual liability, business practices, and market conduct claims and class actions
- Reinsurance and retrocessional dispute resolution and counseling

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#### Related Services

Business & Commercial  
Transactions  
Commercial Litigation

#### Related Industries

Global Access Lawyers  
Hinshaw & RPC Alliance  
Insurance & Reinsurance



- Corporate transactional, regulatory, run-off, and insolvency insurance services
- Fees management

## Corporate Transactions

Maximizing inbound or outbound business opportunities in Latin America is not straightforward. It requires knowledge of domestic and foreign laws, regulations, trade agreements not to mention local business practices. This is why our clients—from individual investors to multi-national companies—look to us as advisors and legal counsel on matters across the corporate lifecycle. With Miami as our Latin America regional hub, our clients benefit from our national transaction team on business formation, incorporation, and licensing, through negotiation of joint ventures, strategic alliances, and vendor, outsourcing and licensing agreements; acquisition and leasing of real estate; and the development and implementation of corporate and regulatory compliance programs that meet regional requirements.

## Litigation and Dispute Resolution

With Miami serving as our regional offshore hub, our clients receive the benefit of our deep national bench of litigators. In coordination with our international partnership, we regularly serve as international legal counsel. We handle disputes of all sizes, including high exposure and catastrophic commercial and civil litigation, bet-the-company and complex, multijurisdictional financial matters, along with routine business conflicts. Most importantly, our vast trial experience enables us to evaluate and devise a strategy that ensures the most efficient and effective resolution.