





Jose A. Herrera Paez

Partner
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Jose Herrera Paez focuses his practice on corporate structuring, commercial litigation, and risk management. His work also includes real estate transactions involving development, construction, financing, and foreclosures.

He is well-versed in private equity transactions, such as private placement memoranda, limited partnerships, and mergers and acquisitions, as well as venture capital matters, including equity rounds and investment documents.

Jose has in-house experience in real estate and hospitality, focusing on development, construction, and lease agreements. Fluent in Spanish, he studied law in both Spain and Venezuela, is licensed to practice in Venezuela, and continues to practice Venezuelan law alongside his work at the firm.

Jose is a co-leader of Hinshaw's Latin America Team and serves as an adjunct professor at the University of Miami School of Law in the Transactional Skills program.

## **Professional Affiliations**

- · The Florida Bar
- Colegio de Abogados de Caracas, Venezuela
- Instituto de Prevision Social del Abogado, Venezuela

### **Honors & Awards**

Honoree, "On the Rise," Daily Business Review Florida Legal Awards, 2024

# **Representative Matters**

Jose has handled high-value transactions and complex legal matters across various industries:

- Secured a \$1.5 million investment from a family office for a client in the education sector to expand its platform facilitating the placement of foreign students in U.S. universities.
- Represented a hotel holding and management company in restructuring its \$5 million+ holding structure as several foreign investors divested from a complex framework involving four separate properties.

## **Practices**

Business & Commercial Transactions

Commercial Litigation

Latin America

#### **Industries**

Construction

#### Education

LL.M., *cum laude*, U.S. and Transnational Law, University of Miami School of Law, 2022

J.D., *cum laude*, University of Miami School of Law, 2022

LL.M., *with honors*, Instituto de Empresa, 2010

Universidad Catolica Andres Bello

#### **Admissions**

Florida

U.S. District Court for the Southern District of Florida

### Languages

Spanish



- Advised a U.S. developer in securing a \$5 million capital investment from a Peruvian family office for the acquisition
  and pre-development of a multi-family residential project in Miami, including structuring two limited partnership-style
  funds.
- Negotiated a settlement in a dispute between a company and a former member and stakeholder, avoiding costly litigation.
- Advised on the acquisition of a tax and accounting practice, managing the interests of multiple sellers.
- Assisted a major Colombian coffee brand in its U.S. expansion, negotiating over 10 lease agreements and handling subsequent lease assignments following a corporate restructuring.
- Handled a commercial foreclosure involving two properties owned by a single entity operated by a court-appointed receiver, appearing in a separate action to dissolve a court-imposed stay.

## **Publications**

- "Slight Decrease in Commercial Foreclosures Hints at Market Stabilization," ALM Commercial Leasing and Law Strategy, November 6, 2024
- "DOJ Challenges Florida Law Restricting Foreign Ownership of Land as Unconstitutional," The Daily Business Review, July 27, 2023
- "Derecho Familiar Internacional, Metodología para su Estudio, Compilation of Essays in tribute to Professor Haydée Barrios," Universidad del Rosario, May 2014

## **Personal**

In his free time, Jose enjoys running long-distance races, occasionally accompanied by his dog, Boston, and has completed over 20 marathons, including Boston, New York, Madrid, Berlin, Miami, and Chicago. He can also be found on the golf course or out enjoying a bike ride with his two daughters. Jose is an avid reader of history as well.

# **Community/Civic Activities**

Jose provides pro bono services to Defiende Venezuela Inc., a nonprofit that advocates for the prosecution of human rights violations against Venezuelan citizens in international courts, and to Diaspora Ven Inc., a nonprofit supporting Venezuelans forced to flee Venezuela due to political persecution.