



## Health Care Pharmacy

### Drugs have a limited shelf life. Businesses don't. Hinshaw helps clients succeed over the long term.

Today's pharmaceuticals are more effective—and more complex—than ever. The same is true for the pharmaceutical and pharmacy industries. Drug companies and individual pharmacists alike can have a tremendous, positive impact on the lives and health of their patients. But the regulatory hurdles they must leap and the financial and business challenges they must overcome often seem to complicate, rather than simplify, the path toward success.

At Hinshaw, we know that effective legal counsel is like good medicine: it must be offered at the right time and in the right amount. Our health care lawyers have experience advising a broad range of industry clients—from individual pharmacists and small business owners providing one-on-one patient care—to major, multinational pharmaceutical companies whose research into innovative drugs and treatment protocols will have lasting, global effects.

We serve pharmaceutical clients throughout the lifecycle, beginning with basic research and clinical trials, through marketing and distribution, to prescription and sale. Our lawyers understand the regulatory, legal and business issues that arise at each of these steps and provide effective counsel that helps resolve immediate challenges while also setting the stage for future success. We advise clients on the following:

- Research and drug trials
- Patents, trade secrets, and other IP prosecution and enforcement
- Licensure, operations and regulatory compliance
- Medicare Advantage and Part D Program requirements, including reimbursements and pricing
- HIPAA, HITECH Act, and related federal and state data privacy and security requirements
- Mergers, acquisitions, joint ventures and other business transactions
- Board disciplinary administrative complaints and administrative hearings
- Drug Enforcement Agency (DEA) matters
- Payor audit appeals and investigation defense
- Audits and internal investigations
- Professional and product liability defense

Our experienced health care litigators also counsel clients in the full range of commercial disputes. We provide outcome-driven representation, whether negotiating across the settlement table or presenting a strong defense in court.

#### Attorneys

Michael A. Dowell  
Frank A. Mazzagatti, Ph.D.

#### Related Industries

Health Care  
Health Care Corporate  
Transactions  
Health Care Defense  
Health Care Human Resources  
Health Care Information,  
Privacy & Security  
Health Care Operations  
Health Care Regulations &  
Compliance



## News

[Hinshaw Expands Health Care Practice on East Coast](#)  
May 15, 2024

[Scott Seaman Recognized as a Top Insurance Author in JD Supra 2024 Readers' Choice Awards](#)  
March 4, 2024

[Michael Dowell Discusses Impact on Pharmacies of U.S. Supreme Court Ruling that DEA Must Prove Knowing and Intentional Violations of the CSA](#)  
December 8, 2022

[Michael Dowell Recognized as a Top Health Care Lawyer by The Daily Journal](#)  
November 21, 2022

[Michael Dowell Discusses State Regulatory Scrutiny of Pharmacy Benefit Managers](#)  
September 13, 2022

[Michael Dowell Discusses Cybersecurity and Cyberattack Prevention Strategies for Pharmacies](#)  
May 16, 2022

## Publications

[California Prohibits PBM Discriminatory Practices Against 340B Program Covered Entities and Contract Pharmacies](#)  
December 15, 2023  
Health Care Alert

[California Expands "No Pharmacist Left Alone" Pharmacy Staffing Requirements and Also Enacts New Safety Measures](#)  
November 17, 2023  
Health Care

[Laboratory Testing Presents Business Opportunities for Community Pharmacies](#)  
January 11, 2022  
Health Care Alert

[New California Law Prohibits Chain Community Pharmacy Productivity Quotas for Pharmacists and Pharmacy Technicians](#)  
October 27, 2021  
Health Care Alert

[Change is on the Horizon for 340B Pharmacy Program's Administrative Dispute Resolution Process](#)  
December 21, 2020  
Health Care Alert

[Attention Pharmacies and Prescribers: New California Controlled Substances Prescription Form and CURES Reporting Requirements Are Coming](#)  
November 19, 2020  
Health Care Alert

[California Board of Pharmacy Approves "No Pharmacist Left Alone" Regulations for Retail Pharmacy Chains](#)  
September 21, 2020  
Health Care Alert

[Federally Qualified Health Center Agrees to Settlement for Failure to Implement](#)  
August 26, 2020  
Health Care Alert

[OPA Program Update 2020 Highlights Changes to 340B Program Registration and Recertification Requirements](#)



August 13, 2020  
Health Care Alert

[Guidance for Protecting Pharmacy Staff and Customers from COVID-19](#)  
May 14, 2020  
Health Care Alert