



News

Trio of Hinshaw Attorneys Present at ACA Virtual Convention & Expo

July 17, 2020

A group of Hinshaw attorneys Dave Schultz, Justin Penn, and Nabil Foster presented on topics of interest to third-party collection agencies, law firms, asset buying companies, and other institutional creditors at the ACA International's 2020 Virtual Convention & Expo. A summary of their presentations follows below.

Dave Schultz participated in a panel discussion titled "Class Action Letter Claims Return and How to Avoid Them." The program focused on an increasing number of class actions being filed based on collection notices. In addition, the panelists discussed the latest class action tactics, as well as updates to collection letter provisions that can help companies avoid class actions.

Justin Penn co-presented a program titled "Covering the Pre-Lawsuit." The discussion centered on how to develop an effective strategy for handling pre-filing threats of lawsuits, including how to deal with *pro se* litigants and initial steps that can be critical to defending the case.

Nabil Foster co-presented a legal education session titled "Collections Ethics," which covered the rules of professional conduct most relevant to attorneys in the debt collection industry. The program also identified some of the most common ethical issues they encounter.

Attorneys

Justin M. Penn

David M. Schultz

Service Areas

Consumer Financial Services

Offices

Chicago