



News

Hinshaw Expands National Real Estate Practice with Addition of Partner in Los Angeles

April 20, 2021

Hinshaw & Culbertson LLP today announced that Gary Ogden has joined the firm as a partner in the Los Angeles office. Ogden was most recently the principal of The Ogden Law Group, a full-service real estate transactions legal advisory firm. He represents buyers, sellers, developers, small businesses, start-ups, and investors in the full range of large and small commercial real estate transactions.

"Hinshaw has a nationally recognized full-service real estate practice, and we are thrilled to have a veteran lawyer whose reputation and network in California will help us continue to expand our practice," said Anthony Jacob, chair of the firm's Commercial Transactions practice. "Gary operates seamlessly from north to south in the state, as well as across the country. Our national platform, as well as our offices in California, will be a significant benefit to his clients and his practice."

Ogden assists clients in selling, leasing, developing, and financing commercial real estate in California and throughout the United States. On behalf of a major retail client, Ogden has handled development agreements, purchase and sale agreements, leases, reciprocal easement agreements (REAs), license agreements, finance documents, and architectural/construction contracts. Since the COVID-19 pandemic took hold, he has been involved in renegotiating office leases and sub-leasing contracts.

"It's my belief that we are about to enter a very active leasing and subleasing market as businesses evaluate their space needs for the post-pandemic workforce," said Ogden. "The timing of this move could not be more fortuitous, as I believe that shift in the market will drive the transactional end of the business and will likely generate significant litigation. With Hinshaw's national platform and full-service capabilities, my clients will now have one-stop shopping for all their legal needs, including the litigation end of any real estate disputes."

Prior to managing his own law firm, Ogden served as In-House real estate counsel at Broadway Stores, Inc. Ogden received his B.A. from Brigham Young University, *cum laude* and with University Honors, and his J.D. from the Boalt Hall School of Law at the University of California, Berkeley.

Bilingual in Spanish and English, Ogden regularly chairs and lectures in a number of professional continuing education programs on various aspects of real estate development, leasing, and management. He currently serves as the

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Chairman of the Board of Directors of the Valley Family Center, a counseling services and educational support foundation serving low-income families and individuals in San Fernando, California. He has been involved with Valley Family Center for 20 years and has handled real estate matters for the not-for-profit on a pro bono basis.

Hinshaw's real estate practice assists institutional and individual investors, developers, and businesses of all types identify opportunities, negotiate financings, and close key commercial real estate transactions. Clients include private equity groups, REITs, funds, funds of funds, as well as money-center banks, community banks, thrifts, savings and loans, and other lenders. The practice negotiates, provides due diligence, documents, and closes the full range of lending and investment transactions. In addition, the firm represents entrepreneurs, architects, designers, contractors and subcontractors, and managers at every step of the process, from identifying public-private partnership opportunities, to acquiring land, negotiating agreements, and handling post-construction sales. The real estate practice works across a range of industries, including healthcare, manufacturing, hospitality, education, transportation, among others.