



News

Cassidy Chivers and Kendra Basner Author Article on Alternative Fee Arrangements in Insurance Defense Market

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Cassidy E. Chivers and Kendra L. Basner, San Francisco-based partners at Hinshaw & Culbertson LLP, authored the article "The Billable Hour Stranglehold on Insurance Defense Litigation," published by *The Recorder* on August 10, 2016.

The article examines how many "BigLaw" firms are turning to alternative fee arrangements as a way to stay ahead and distinguish themselves from competition while cultivating a loyal client base. The article analyzes the different types of alternative fee agreements and discusses the ethical and professional hurdles of extending this model to the insurance defense market.

Read the full article "[The Billable Hour Stranglehold on Insurance Defense Litigation](#)," on *The Recorder* website. Please note a subscription is required.

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