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Conquering the Mountain

What Businesses Really Need to Know
& Understand About Litigation

Presented by
Matthew J. Boettcher
Erik Johnson

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Today's Presenters



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Jurisdiction

- Personal
- Subject matter

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Federal & State Court Jurisdiction

- How are they the same?
- How are they different?
- How many state courts are there?



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Venue

- Where will the lawsuit be heard and decided?
- How is venue decided?
- How can venue be changed?



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Michigan's 'Business Court'

- What is it?
- Why it can matter?



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'Pleadings'

- What are they?
- Summons
- Complaint
- Answer
- Motion to Dismiss



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Litigation Hold

- What is a litigation hold?
- Who sends it?
- Who addresses it?
- Why should I care?



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Initial Disclosures

- What are disclosures?
- What is included?
- Who prepares them?
- How might I be asked to help?



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The Discovery Process

- What is “discovery?”
- What is included as part of “discovery?”
- How long does it last?
- Why it is important?
- How might I be involved?



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Case Evaluation

- This is a state court process.
- Might happen in federal court?
- What is the purpose of case evaluation?
- Does it actually work?



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Facilitation

- What is it?
- How does it work?
- When does it happen?
- Who pays for it?
- Does it work?



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Motion Practice

- What is a “motion?”
- Procedural motions
- Dispositive motions



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Settlement Conference

- What is a settlement conference?
- When and how is it scheduled?
- Who must attend?
- Does it actually result in a settlement?
- What happens if a settlement is not reached?



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Trial

- Is it like on TV?
- How am I likely to be involved in a trial?



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Common Litigation Mistakes

- Ignoring a summons
- Failing to follow a litigation hold
- Using the wrong lawyer
- Assuming the lawyer will figure it out
- Failing to take document searches seriously



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Questions?



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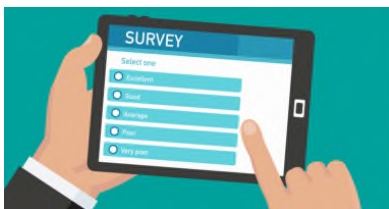


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We Want to Hear From You!



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Today's Presentation

Events

ATTORNEYS
Matthew J. Boudreau
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Conquering the Mountain
What businesses really need to know and understand about litigation

Conquering the Mountain
What businesses really need to know and understand about litigation

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Thank You!

Have a Great Day!

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