



ALYSSA J. BRODZINSKI

PARTNER

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BIOGRAPHY

Alyssa J. Brodzinski concentrates her practice on mid-cap/middle market, private equity and venture capital, financial services and asset management, emerging growth, public companies, commercial real estate, and mergers and acquisitions. She also advises her clients on debt and equity financings, general business and corporate counseling, corporate governance, corporate restructuring, and securities law compliance.

Alyssa began her career by working at two international law firms. Prior to joining RCCB, she spent eight years as in-house counsel to a multi-billion dollar commercial real estate finance company.

Client Experience

- Buyers and sellers of public and privately-held companies
- Investors negotiating debt and equity investments in privately-held companies
- Lenders and borrowers in senior secured loan and mezzanine loan financings
- Executives negotiating employment agreements and separation packages
- Emerging growth companies in capital-raising transactions
- Public companies with respect to securities law matters

REPRESENTATIVE MATTERS

- Represented a consumer goods supplier in the acquisition of an operating business for cash, assumption of debt and assumption of various liabilities.

EDUCATION

J.D., With Honors, The George Washington University Law School, 2004

B.A., University of Virginia, 2001

ADMISSIONS

Pennsylvania

New York

- Represented a healthcare management software company in connection with a credit facility up to \$5 million.
- Represented a local community bank in connection with various business loans totaling over \$9.8 million and secured by commercial and residential real property.
- Represented a private equity fund in connection with a \$7.5 million secured loan.
- Represented a private equity fund in connection with its control investment in a motorcycle leasing company, which investment involved multi-tranche preferred equity investments and senior and mezzanine credit facilities providing up to \$100 million in the aggregate.
- Represented a private equity fund in obtaining a \$2.6 million capital call facility.
- Represented a private equity fund in the purchase of a \$5 million secured convertible note from a financial services company.
- Represented a private lender in connection with the formation of a \$3 million special purpose fund for professional practice lending activities, additionally represented the newly formed fund in securing a \$5 million warehouse line of credit to leverage its lending activities.
- Represented a private lending fund in connection with a professional practice loan.
- Represented a private lending fund in connection with various professional practice loans in the aggregate amount of approximately \$1.1 million.
- Represented a private lending fund in connection with various professional practice loans in the aggregate amount of approximately \$500,000.
- Represented a purchaser of a portfolio of four office buildings in Marlton and Moorestown, New Jersey, for an aggregate purchase price of approximately \$31 million.
- Represented a real estate investment company in connection with its \$47 million purchase and financing of an office building in the greater Philadelphia area.
- Represented a serial founder/entrepreneur in connection with private structured financing of his equity in certain illiquid investments resulting in liquidity to the founder/entrepreneur in excess of \$5 million.
- Represented a specialty transportation services provider (and its private equity owners) in connection with its approximately \$70 million sale to another private equity buyer.
- Represented a strategy and leadership advisory firm in the sale of substantially all of its assets to an international consulting and executive search firm for consideration in excess of \$12 million.
- Represented an advisory services company in connection with its financing of three companies engaged in environmental consulting services for wetland construction, enhancement and preservation and engineering consulting services for the solid waste and energy industries, for an aggregate purchase price of approximately \$9.75 million.
- Represented an alternative energy company in connection with its \$15 million convertible note financing.
- Represented an energy services company in connection with a subsidiary's sale of substantially all of its assets to a strategic buyer.

- Represented one of the lead investors in a \$15 million Series C Preferred Stock investment in a developer and manufacturer of alternative energy recreational vehicles.
- Represented the founder and controlling shareholder of a privately-held imaging technology company in the founder's sale of the company for approximately \$2 million.
- Represented the investor in a \$1 million investment in Series A Preferred Stock of an online media company.
- Represented the lead investor in an offering and sale of up to \$10 million of convertible notes by a company developing efficient energy technology.
- Represented a private equity fund in obtaining a \$2.6 million capital call facility.
- Represented a private lender in connection with a \$1.6 million secured loan to companies that own and operate diagnostic imaging centers.
- Represented a provider of addiction recovery services in obtaining a \$5 million secured loan.
- Represented a private lending fund in connection with various professional practice loans in the aggregate amount of approximately \$1.4 million.
- Represented an industrial wire and cable manufacturer in connection with a \$25 million revolving line of credit, \$3.6 million term loan and \$5 million CapEx facility.
- Represented a private lending fund in connection with various professional practice loans in the aggregate amount of \$1.5 million.

PRACTICE FOCUS

- Mergers & Acquisitions
- Debt & Equity Financings
- General Business & Corporate Counseling
- Corporate Governance
- Corporate Restructuring
- Securities Law Compliance

INDUSTRIES

- Mid-Cap/middle market
- Private equity & venture capital
- Financial services & asset management
- Emerging growth
- Public companies
- Commercial real estate

- Cannabis

NEWS

Best Lawyers in America Recognizes Six Practices in New York and Pennsylvania in its "Best Law Firms" Report for 2024

Firm News, *Best Lawyers*®, November 2, 2023

PUBLICATIONS

Silicon Valley Bank and Signature Bank Closures; Federal Regulators Announce Plan to Protect Depositors
Publication, *Client Alert*, March 13, 2023