



DAVID S. ANTZIS

PARTNER

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BIOGRAPHY

David S. Antzis brings to the firm more than forty years of experience in the areas of mergers and acquisitions and corporate governance. He has represented clients across a wide range of industries throughout his renowned career, with particular emphasis on entrepreneurial healthcare businesses and life sciences companies.

David started his career with an Am Law 200 firm. He served as their Managing Partner from 2006-2013 where he led their expansion into Washington, D.C., Boston and Pittsburgh. Throughout his notable tenure, he was also Chair of the Business Department and held other firm management positions before ascending to Managing Partner. At the time of his departure to RCCB, David was co-chair of the firm's Mergers and Acquisitions practice.

Client Experience

- Entrepreneurial healthcare companies in the senior care and physical therapy fields
- Serial acquirers in a variety of industries
- A multi-national diversified manufacturing public company headquartered in the U.K.
- Start-ups in all aspects of their financing and growth
- Successful company owners who become angel investors after their company exits
- Family businesses pursuing both growth and succession planning

HONORS

BTI Client Service All-Star Team,
Mergers & Acquisitions

The Legal Intelligencer 2022
Professional Excellence Awards,
Unsung Heroes Honoree

EDUCATION

J.D., *cum laude*, University of
Pennsylvania School of Law, 1978

B.A., With Highest Honors, Brown
University, 1975

ADMISSIONS

Pennsylvania

CLERKSHIPS

COMMUNITY & PROFESSIONAL

- Philadelphia, Pennsylvania and American Bar Associations, Member
- CEO Council for Growth, Member
A part of Select Greater Philadelphia and consists of regional business executives who promote the economic development of the greater Philadelphia region.
- Finance Committee of a religious organization, Chair
- Satell Institute, Member
Satell Members are leaders of an organization that has agreed to contribute at least \$100,000 over four years to a non-profit.

REPRESENTATIVE MATTERS

- Represented a global provider of technology-enabled, on-demand interpretation services, in a growth investment valued at \$37+ million from a private investment and the related restructuring.
- Represented a pharmaceutical company in two co-promotion arrangements and numerous independent salesforce arrangements for what was then the world's best-selling pharmaceutical product.
- Represented a company in its sale of skilled nursing facilities to two public REITs and its sale of assisted living facilities to a private equity fund for a total transaction value of approximately \$284 million, then handled a number of acquisitions for the assisted living operation and its ultimate sale to a public REIT for \$600 million in cash.
- Represented the founders of an outpatient physical therapy company and handled numerous acquisitions for its growth to several hundred centers, during which it first sold a majority of its equity to a private equity fund in a transaction valued at approximately \$80 million, then four years later a sale of additional equity to another private equity fund in a transaction valuing the company at approximately \$254 million, and then ultimately represented the founders/management group in the merger of the client into a public company.
- Represented a payroll processing company in a sale of a majority of its equity with an enterprise value of \$160 million to a private equity firm and also represented the management team receiving about 20% of the company in roll-over equity plus additional incentive LLC units.
- Handled the going-private transaction for a public convenience store company and subsequent sale of all assets of the company.
- Represented a wealth management firm in its merger with the country's largest public wealth management organization.
- Represented a U.K. company in a joint venture with U.S. packaging and marketing companies to bring a consumer product into the United States.

PRACTICE FOCUS

- Mergers and Acquisitions
- Private Equity and Venture Capital
- Partnerships and Limited Liability Companies
- Corporate Governance
- Corporate Restructuring
- General Business and Corporate Counseling

INDUSTRIES

- Life sciences
- Senior care
- Physical therapy
- Payroll processing
- Emerging growth
- Wealth management
- Diversified manufacturing
- Family-owned businesses
- Self-storage
- Cooperative buying groups for independent building materials, lumber mill, hardware and grocery dealers

NEWS

Unsung Heroes Honoree David Antzis Interviewed in The Legal Intelligencer About his Life and Career Media Mention, *The Legal Intelligencer*, June 19, 2022