



# JASON A. MANDEL

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# BIOGRAPHY

Jason A. Mandel is a highly skilled partner in RCCB's Real Estate Group with over 25 years of diverse transactional experience. His legal practice focuses on several key areas, including commercial real estate, financial services, private equity, mergers and acquisitions, venture formation, construction, and general business representation. Jason regularly represents a wide array of clients, such as buyers, sellers, landlords, tenants, lenders, borrowers, sponsors, and developers. His expertise covers all aspects of sophisticated and complex commercial transactions, ensuring that each client receives comprehensive legal support tailored to their needs.

His commercial real estate practice involves a broad range of real estate asset classes, including multi-family properties, self-storage and outdoor storage properties, hotels, commercial office buildings, telecom/colocation facilities, mixed-use, and other commercial and retail spaces. Jason's practice has a significant focus on representing borrowers and lenders in a variety of commercial finance transactions.

# **COMMUNITY & PROFESSIONAL**

- March of Dimes, Supporter, March for Babies Team Leader
- Maxie's Hot Chocolate House, Operations Manager, supporting LiveConnections
- Central High School Baseball Booster Club

#### EDUCATION

Rutgers School of Law, J.D., 1997

- Hunter Advanced Moot Court Semi-Finalist
- Moot Court Board

Rutgers University, B.A., 1994

 Golden Key National Honor Society

Hebrew University of Jerusalem, Rothberg School for Overseas Students, 1993

#### ADMISSIONS

Pennsylvania

New Jersey

#### U.S. District Courts:

Eastern District of Pennsylvania District of New Jersey



# **REPRESENTATIVE MATTERS**

**\$88 Million Mixed Use Property Acquisition/Financing/Organizational Structuring** Represented purchaser, sponsor, and borrower in connection with the \$88 million acquisition, CMBS/non-recourse financing, and organizational structuring of a mixed-use property (multi-family/retail) in Philadelphia, PA.

# Self-Storage Acquisitions/Sales/Financing/Equity Raises

Represented purchasers/sellers, sponsors, and borrowers in connection with the acquisition or sale, financing, organizational structuring (including private placement/equity raises), and development of close to two dozen self-storage facilities and operating businesses across several states, aggregating approximately \$100 million.

# \$65 Million Multi-Family Property Interest Acquisition/Financing/Joint Venture Organizational Structuring

Represented purchaser, sponsor, and borrower in connection with the interest acquisition/restructuring, financing, and joint venture/organizational structuring of a \$65 million multi-family apartment building in Philadelphia, PA.

# \$12 Million Hotel Sale

Represented seller in connection with the sale of a 193 key (together with event space and restaurant/bar), nationally franchised, full-service hotel for \$12 million in Frazer, PA.

# \$15 Million Industrial Warehouse Acquisition

Represented the purchaser in connection with the acquisition of a \$15 million new construction industrial warehouse in Florence, NJ.

# \$7 Million Car Wash Portfolio Acquisition/Organizational Structuring

Represented purchaser and sponsor in connection with the acquisition and organizational structuring (including equity raise) of two (2) car wash/lube properties and operating businesses for \$7 million, in Staten Island, NY.

#### **Golf Course Acquisition**

Represented purchaser and borrower in connection with the acquisition and financing of a 107-acre golf course and clubhouse (restaurant/bar/pro shop) in Middletown, DE.

# \$29 Million Multi-Family Portfolio Interest Acquisition/Financing/Joint Venture Organizational Structuring

Represented purchaser, sponsor, and borrower in connection with interest acquisition/restructuring, financing, and joint venture/organizational structuring of a \$29 million portfolio of 26 multi-family parcels in Philadelphia, PA.

#### \$54 Million Industrial Property Construction Financing

Local representation of lender in connection with \$54 million construction financing for an industrial



property in Philadelphia, PA.

#### \$13 Million Interest Acquisition/Financing of Apartment Building

Represented the purchaser and borrower in the \$13 million acquisition of a 72-unit multi-family apartment building in Philadelphia, Pennsylvania, through an '89/11' sale of partnership interests, including the handling of associated loan assumption and modification. This is believed to be Philadelphia's last '89/11' transaction.

# \$15 Million Opportunity Fund Creation/Property and Business Acquisition/Financing

Represented the purchaser, sponsor, and borrower in the creation of a \$15 million opportunity fund, along with the acquisition and financing of a portfolio of three commercial properties and associated operating businesses in northern New Jersey, including private placement/equity raise and all structural and organizational matters.

# \$20 Million Student Housing Property Acquisition/Financing

Represented the purchaser and borrower in the \$20 million+ acquisition and financing of three multifamily/off-campus student housing properties comprising 90 apartment units surrounding Temple University's campus in Philadelphia, Pennsylvania.

# \$200 Million Acquisition of Telecom Building

Represented the purchaser and operator in the \$200 million acquisition of a 780,000+ square-foot telecommunications building, including a commercial office, co-location facility, and data center, in Houston, Texas.

# \$25 Million Hotel Acquisition/Financing/Equity Raise

Represented purchaser, sponsor, and borrower in connection with the \$25 million+ acquisition, CMBS/nonrecourse financing, and private placement/equity raise for a 146 key, full-service hotel in Ft. Washington, Pennsylvania.

#### \$30 Million Interest Sale of 400+ Unit Apartment Complex

Represented the seller of a 400+ unit apartment complex in Columbus, Ohio, in the \$30 million sale of partnership interests and the handling of associated defeasance.

# \$30 Million Office Building/Parking Garage Financing

Represented the borrower in a \$30 million+ mortgage and mezzanine CMBS/non-recourse financing for a 260,000+ square-foot Class A commercial office building and parking garage in Indianapolis, Indiana.

#### \$45 Million Hotel Financing

Represented a recapitalized borrower in the \$45 million CMBS/non-recourse financing of a 750+ key, full-service hotel in Atlanta, Georgia.

#### Pennsylvania/New Jersey Local Counsel Engagements

Served as local counsel, addressing specific Pennsylvania and New Jersey matters and issuing legal opinion letters, in high-end commercial real estate acquisition and financing transactions.



#### Representation of Banks in Commercial Real Estate, Asset-Based Financing

Represented several local and regional banks in a variety of commercial real estate and asset-based financing transactions.

#### Telecom Portfolio Restructuring/Recapitalization

Served as co-counsel for the management team/operator in the restructuring and recapitalization of a portfolio of six colocation, telecom, and commercial office facilities across five major U.S. markets, handling related real estate, financing, defeasance, and other transactional matters.

#### **NEWS**

Royer Cooper Cohen Braunfeld Recognized Among 2025 Best Law Firms® for Excellence Across Multiple Practice Areas Accolades, November 7, 2024

RCCB Welcomes Jason A. Mandel as Partner in Real Estate Group Firm News, October 6, 2024