



## JOSHUA UPIN

PARTNER

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### BIOGRAPHY

Joshua Upin focuses his practice on advising clients on a wide variety of matters including commercial litigation and business law, corporate governance, business and commercial transactions, real estate finance, real estate disputes, and zoning and land use. He counsels clients in the entertainment, insurance, real estate, medical equipment, healthcare and life sciences, and commercial and residential real estate development industries, among others. Joshua is also the firm's lead e-discovery counsel for complex litigation matters.

#### Client Experience

- Publicly traded companies in the insurance, energy, entertainment, and financial services industries
- Early-stage and mature small businesses
- Artists and entertainers

### COMMUNITY & PROFESSIONAL

- Philadelphia Bar Association, Member
- Philadelphia VIP, Volunteer Lawyer
- Carelink Community Support Services, Board of Directors

### REPRESENTATIVE MATTERS

### HONORS

Best Lawyers in America: Ones To Watch, Real Estate Law, 2023  
Pennsylvania Super Lawyers, Business Litigation, Rising Star, 2020

### EDUCATION

J.D., University of Southern California  
Gould School of Law, 2008  
LL.B., With Honors, London School of Economics, 2006  
B.A., Phi Beta Kappa, *Summa Cum Laude*, Temple University, 2004

### ADMISSIONS

Pennsylvania  
Third Circuit Court of Appeals  
U.S.D.C. E.D. Pa.  
U.S.D.C. N.D. Ill.

## LITIGATION

- Obtained a declaratory judgment against a homeowners' association after a two-day bench trial for the luxury condo owner.
- Secured a \$1 nominal verdict in a federal jury trial for a Kansas-based debt collection agency sued under the Fair Debt Collection Practices Act. Succeeded in convincing the court to slash plaintiff's counsel's fee award by 75%.
- Managed the electronic discovery and document review of over 5 million electronic records on behalf of 168 affiliated client entities situated across more than 30 countries responding to a subpoena issued incident to the Purdue Pharmaceuticals Bankruptcy.

## REAL ESTATE

- Represented a private real estate lender in closing a \$25 million revolving credit facility from a regional bank.
- Represented a real estate developer in structuring and financing a \$5.1 million project for the construction of a 27 unit apartment building complex.
- Represented a buyer in a \$13 million leveraged acquisition of two multi-unit apartment buildings in University City with over 100 units.

## MERGERS & ACQUISITIONS:

- Represented the seller in a \$40 million asset sale of a niche insurance brokerage to a private equity firm.
- Represented the buyer in the negotiation of a \$1 million acquisition and transport of a MRI system from Spanish seller.
- Represented the seller in a \$650,000 combination lease-purchase deal for a mobile MRI system to a veterinary clinic.

## PRACTICE FOCUS

- Commercial Litigation/E-Discovery
- Corporate Governance
- Business & Commercial Transactions
- Real Estate Finance
- Real Estate Disputes

- Zoning and Land Use

## INDUSTRIES

- Entertainment
- Insurance
- Real estate
- Medical equipment
- Healthcare and life sciences
- Commercial and residential real estate development

## NEWS

Best Lawyers in America Recognizes Six Practices in New York and Pennsylvania in its "Best Law Firms" Report for 2024

Firm News, *Best Lawyers*®, November 2, 2023

Eleven RCCB Attorneys Recognized in 2023 Edition of The Best Lawyers in America®

Firm News, August 18, 2022

## PUBLICATIONS

2022 Litigation Year In Review

Publication, *RCCB Litigation Alert*, March 2, 2023