



JUAN BAUTISTA ZAMBON

ASSOCIATE

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BIOGRAPHY

Juan Bautista Zambon is a member of the Corporate & Business practice. A bilingual attorney fluent in English and Spanish, Juan brings more than 15 years of experience in corporate and securities law, with a particular focus on mergers and acquisitions, private equity, and cross-border transactions.

Juan advises clients on a wide range of sophisticated transactions and projects, offering strategic counsel from deal inception through execution. His entrepreneurial mindset and collaborative approach make him a valued advisor to both domestic and international clients navigating dynamic and challenging business environments.

CLIENT EXPERIENCE

- Representing middle-market private equity firms and their portfolio companies in buy-side and sell-side M&A transactions, both domestic and international.
- Advising business advisory and professional services firms on strategic acquisitions.
- Assisting founders, entrepreneurs, and start-ups—as well as investors—with acquisitions and early-stage investments.
- Counseling companies in growth and exit transactions, including minority and controlling investments.
- Providing legal advice to public and privately held companies in matters related to general corporate matters and contract law.
- Representing Latin American clients on Regulation S offerings and debt finance transactions.

EDUCATION

LL.M., *cum laude*, Fordham
University School of Law

- *Banking, Corporate, and Finance
Law*

J.D., Pontificia Universidad Católica
Argentina 'Santa María de los Buenos
Aires'

ADMISSIONS

New York

REPRESENTATIVE MATTERS

- Represented an ad hoc group of secured lenders in connection with the acquisition of global rights to the brand, intellectual property, and operations in key markets of a well-established consumer products company, pursuant to a sale authorized under Section 363 by the Delaware Bankruptcy Court.
- Represented a leading provider and administrator of automotive Finance & Insurance (F&I) products in its acquisition of an F&I administrator offering innovative and flexible products to automotive, RV, and powersports agents and dealers across the United States.
- Represented a global business advisory firm in its acquisition of a North Carolina-based accounting firm.
- Represented a major Latin American transportation company in its acquisition of a 60% stake in two maritime transportation service providers of railroad cars between the United States and Mexico.
- Represented a leading global investor in its strategic investment in a globally recognized accounting and advisory firm.
- Represented a private equity firm in its acquisition of a leading provider of environmental science, engineering, and consulting services.
- Represented a private equity firm in the sale of a leading advisory and management company for U.S. infrastructure projects, including the spinoff of its federal consulting business.
- Represented a private equity firm in its minority investment in a chemicals company, which used the funds to acquire another chemicals firm, creating one of the largest oil and gas production chemicals businesses focused on the U.S. land market.
- Represented a private equity firm in its acquisition of a controlling interest in a value-added reseller, distributor, and implementation partner of cloud-based software products for the public sector.
- Represented a private equity firm in the sale of a leading IT systems integrator and implementation services provider specializing in value-added products and business process solutions within the SAP ecosystem.
- Represented a private equity firm in its acquisition of a majority interest in a premier network of urgent care clinics in Southern California.
- Represented a sovereign wealth fund in connection with the acquisition of a leading provider of cloud-based enterprise software solutions for medical groups and health systems nationwide, as part of a broader investor consortium.