



WHY WE ARE THE BEST: A "WORLD CLASS" GOVERNMENT CONTRACTS PRACTICE

Experience You Can Count On

- More than a century of collective experience serving aerospace and defense clients.
- Clients of all sizes and from all quarters of the procurement community – prime contractors, subcontractors, teammates, and joint ventures, domestic and foreign.
- Serve the entire spectrum of governmental purchasing, e.g., from aircraft, ships, satellites, telecommunications systems, and computer systems to commercial off-the-shelf products acquired under GSA's Multiple Award Schedule Program.

Supporting the Deal

- Added value in due diligence by assessing the full range of contract and audit risks – from claims, cost disallowances and cost recapture to Government threats to corporate control of intellectual property, export controls on material and technology, foreign ownership and/or investment, and organizational conflicts of interest that can have a limiting effect on eligibility for future business.
- Our experience with the regulations, the types of contracts, the multitude of agencies and the process allows us to staff efficiently – our experience limits the learning curve to where it belongs, i.e., on the facts.
- Assisting the deal team in the negotiation of transaction documents and getting the deal done.

Experts

- Our Government Contracts Team members have been recognized by Chambers and Partners 2006 annual guide, by *The Legal Times* and by *The Washington Post*.
- We lecture and publish frequently on a variety of aerospace and defense topics.
- We have worked inside the Government and have an appreciation for the system from "the other side."
- Several of our attorneys hold national security clearances at the highest levels, which can be invaluable in evaluating contract risk.

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