

## → Due Diligence

Sheppard Mullin has designed an innovative solution for its clients that are acquiring or selling businesses or providing debt or equity financing to companies. With its team of trained due diligence attorneys who leverage emerging technology, Sheppard Mullin can deliver high-level diligence-related services quickly, effectively and in a cost-efficient manner.

### **Diligence Experience**

Our Diligence Team focuses full-time on providing diligence-related support on corporate and financing transactions. Because of this, they are skilled at reviewing and analyzing documents and agreements produced by target companies and can quickly prepare diligence memoranda, material issues lists and other client deliverables. The Diligence Team also frequently and proficiently oversees the document production and disclosure schedule preparation process on behalf of sellers, issuers and borrowers. Each time services are provided, the Diligence Team develops an institutional knowledge base that can be accessed for future deals by the same client or in the same industry. Sheppard Mullin's deep bench of subject matter experts (such as tax, environmental, employment, real estate and intellectual property) join the Diligence Team as needed on transactions to appropriately advise clients.

### **24/7 Rapid Support**

The Diligence Team has the ability to ramp up a time-sensitive review in less than a day. While operating as a team, the attorneys proficiently divide up tasks based on their individual strengths and tap into their extensive collective experience to quickly prepare the desired work product. And because Diligence Team members are located in the firm's offices in New York, Los Angeles, and San Diego, we are able to provide nationwide support across time zones, which is often critical in transactions with expedited timing and a large volume of documents.

### **Leveraging Technology**

Sheppard Mullin has always been on the forefront when it comes to using the latest legal technology to provide premier client service, and in this tradition the Diligence Team has implemented innovative artificial intelligence tools to achieve great efficiencies in its due diligence investigations. By leveraging diligence search engine technology that uses AI to classify, organize and prioritize documents, the Diligence Team's reviews are disciplined and can be quickly expedited. The technology also automates the extraction and analysis of key provisions from documents across the data room, eliminating the need for tedious transcription and allowing attorneys to focus more quickly on conducting the required legal analyses.

In addition, through Sheppard Mullin's customized and secure data room hosting platform, the Diligence Team can quickly create and manage virtual data rooms for clients and targets in connection M&A and financing transactions, allowing everyone to securely access and review documents. This in-house service optimizes the sharing of diligence documents and increases overall efficiencies.

## **Additional Client Services**

In addition to the diligence-related services described above, our Diligence Team can efficiently perform a variety of other corporate-related tasks, including corporate formations and governance matters and drafting and negotiating non-disclosure agreements. Our diligence attorneys also frequently provide cost-effective support to clients of our other Practice Groups, including by preparing lease abstracts and completing large-volume lease reviews for our real estate clients. Every day, our Diligence Team provides efficient legal services in a variety of areas to meet the diverse needs of our clients, across industries and across the globe.

## **Cost-Effective Legal Solution**

Sheppard Mullin understands the challenges faced by clients who are seeking cost-effective solutions for routine corporate transactional and other matters. Using skilled due diligence attorneys in coordination with emerging technology, our new approach to due diligence increases efficiencies and will reduce related costs for clients.

## **Services**

- Legal diligence investigations
- Contract and lease abstracting and analysis
- Sell-side diligence document production
- Disclosure schedules
- Corporate formations and governance
- Non-disclosure agreements
- Subsidiary roll-ups
- Data room hosting