



→ Douglas B. Swill

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Douglas Swill is a partner in the Corporate Practice Group in the firm's Chicago office.

Areas of Practice

Doug is a nationally recognized healthcare attorney who advises on strategic transactions and regulatory matters. During his career, Doug has led innovative and high-stakes corporate combinations for health systems, hospitals, medical groups and other healthcare entities. In addition to his transactional work, Doug is valued for his counsel on existing and emerging regulatory and corporate governance matters.

According to *Chambers USA*, sources describe Doug as a “very practical and business-savvy” attorney who “regularly acts for nonprofit healthcare entities as well as for-profit organizations, advising on big-ticket transactions and regulatory matters such as Anti-Kickback Statute compliance and issues arising from clinical integrations.” Client service is a point of emphasis for Doug, and he prides himself on being responsive, easy to work with and eager to share his extensive healthcare knowledge with clients seeking his counsel.

Healthcare Transactions and Deals

Doug facilitates complex transactions involving both for-profit and not-for-profit companies, including private equity investment in provider entities. As part of his merger and acquisitions and joint venture work, Doug advised on two of the larger health system combinations in the country as well as scores of other health system and provider entity strategic transactions. He also has advised primary and specialty care medical groups and other healthcare companies in their pursuit of platform and tuck-in transactions with private equity backed management service companies.

Further, Doug advised a major public university in its affiliation with a large not-for-profit health system in establishing the world's first engineering-based college of medicine. He is also a leader in both innovative and traditional laboratory and laboratory management transactions.

Health Systems and Medical Groups

Doug represents hospital systems and medical groups in negotiations to buy and sell physician practices, including advising on corporate structuring for physician integration and physician compensation arrangements, such as production-based and value-based methodologies. He is experienced in organizing and implementing integrated medical groups, establishing governance structures, consolidating physician groups, and creating physician management organizations.

A Multitude of Skillsets and Experience

In addition to his transactional work, Doug regularly counsels clients, whether in connection with a strategic transaction or on an independent basis, on:

- Stark and anti-kickback laws
- Affordable Care Act
- Physician and other clinical integration strategies
- Medicare and Medicaid reimbursement issues and audits
- Overpayment issues
- Compliance programs
- Voluntary disclosures
- Due diligence reviews
- Complex contracts

Honors

- *Chambers USA*, Illinois, Healthcare, 2012-2023
- *Best Lawyers*, Health Care Law, 2015-2024
- *Chambers USA*, Nationwide, Healthcare: Transactional, 2016-2019

Experience

Health System and Hospital Experience

- Representation of a Catholic healthcare system in Mississippi in its affiliation with a Louisiana Catholic healthcare system
- Representation of a large Northwest community-based healthcare system in its acquisition of a for-profit national hospital chain regional system co-owned with individual physicians
- Representation of a large academic medical center's affiliate clinically integrated network organization in innovative care coordination and quality incentive programs and alliances
- Representation of the largest nonprofit health system in the Midwest in its affiliation with another large Midwest health system to create the 10th largest nonprofit health system in the United States
- Representation of a public university in its affiliation with a regional health system to create the world's first engineering-based college of medicine
- Representation of a large New Jersey health system in its affiliation with another leading New Jersey health system to create one of New Jersey's largest integrated health networks
- Representation of a Catholic-based health system in its acquisition of a community hospital in Virginia
- Representation of a community-based hospital in a merger with a suburban Chicago health system
- Representation of a Michigan health system in a new joint venture health system with a publicly traded healthcare company

- Representation of a community-based hospital in the merger into a larger suburban Chicago health system
- Representation of a New York community hospital in the sale of substantially all of its assets to a New York academic medical center
- Representation of a pediatric medical center for ten years as outside general counsel
- Representation of an Ohio-based healthcare system in an affiliation of three hospitals
- Representation of a multi-state Catholic healthcare system in acquisition due diligence of eight hospitals
- Representation of a multi-state Catholic healthcare system in the sale of a New Jersey hospital to a municipality and long-term care facility to a for-profit company
- Representation of a pediatric hospital in compliance-related matters
- Representation of a Florida multi-hospital system in the establishment of a management services organization to assist in physician integration activities
- Representation of a Catholic healthcare system in a joint venture with a community-based health system to establish a new joint ventured community hospital in Virginia

Health System and Hospital/Physician Experience

- Representation of several hospital systems in multiple states in purchases and divestitures of physician practices, including advice on corporate structuring for physician integration and physician compensation methodologies
- Representation of a community-based hospital system in organizing and implementing an integrated physician organization with a physician governing council

Health System and Hospital/Lab Experience

- Representation of a Virginia health system in the sale of its clinical reference lab to LabCorp
- Representation of two large Midwest health systems' lab joint venture in whole lab system management arrangement with private equity back laboratory management firm

Medical Group and Veterinary Group Experience

- Representation of a large medical group in its acquisition by a private equity group
- Representation of a large veterinary group in its acquisition by a private equity group
- Representation of a single specialty physician group upon consolidation of five physician specialty groups
- Representation of a chain of pediatric urgent care centers as regulatory counsel in the sale to a private equity company
- Representation of a national retail vein center's management company and related medical groups as regulatory counsel in the sale to a private equity company as well as providing full array of legal support for this national retail company
- Representation of a national retailer in a regulatory review of optometry and pharmacy operations
- Representation of many individual physicians in their employment with medical groups
- Representation of medical groups in connection with professional services agreements and co-management agreements with health systems

- Representation of several medical groups as “tuck-in” practice acquisitions for private equity backed transactions with “platform” practices

Higher Education and Museum Experience

- Representation of a major Midwest public university in academic health center matters involving medical school, veterinary college and medical center as relates to operational and financial related issues
- Representation of major Chicago museum in all legal matters including governance and tax-exemption, vendor relationships, and research related matters
- Representation of a major mid-Atlantic private university in its affiliation with a major Southeastern based health system
- Representation of a major Midwest based private university including its medical school in its academic funding relationship with a major Midwest nonprofit health system

Articles

Healthcare Law Blog Posts

- “What the FTC’s Noncompete Ban Means for Healthcare,” April 30, 2024

Media Mentions

Sheppard Mullin Adds Partner From Faegre Drinker In Chicago
Law360, 02.06.2024

Memberships

Board of Directors, Center for Healthcare Innovation

Practices

Corporate
Healthcare

Industries

Education
Healthcare
Nonprofit

Education

LL.M. Health Care Law, Loyola University Chicago School of Law, 1990
J.D., Washington University School of Law, 1989

B.A., Muhlenberg College, 1986

Admissions

Illinois