



## → Jodi Goldberg

### Special Counsel

2099 Pennsylvania Avenue, N.W.  
Suite 100  
Washington, DC 20006-6801

T: +1.202.747.2656

[jgoldberg@sheppardmullin.com](mailto:jgoldberg@sheppardmullin.com)

Jodi Goldberg is special counsel in the Corporate and Securities Practice Group in the firm's Washington, D.C. office.

### Areas of Practice

Jodi's practice is focused on technology and telecommunications, with a particular emphasis on satellite, space, wireless, and novel technologies. Jodi advocates for clients in FCC and NOAA regulatory proceedings, advises on licensing, allocation, and transactional matters, negotiates and drafts commercial agreements, and counsels clients on new technologies and services. Jodi has experience with managing global managed-networks, including working with regulators in foreign markets, supervising outside counsel and consultants, and ensuring on-going compliance. Jodi also represents companies before the "Team Telecom" Executive Branch agencies and the Committee of Foreign Investment in the United States (CFIUS).

Prior to joining Sheppard Mullin, Jodi was an associate in the telecommunications, media, and technology group of a major law firm. She also worked in-house at both late-stage startup and established satellite telecommunications companies.

## Honors

Recommended Lawyer, *Legal 500*, 2024-2025

## Experience

### Representative Experience

#### Regulatory:

- Assists clients in developing strategy for and the preparation of comments, petitions, and other pleadings in complex proceedings before the Federal Communications Commission (FCC), National Telecommunication and Information Administration, National Oceanic and Atmospheric Administration (NOAA), and other administrative agencies.
- Assists clients seeking authorization from domestic and foreign regulatory bodies to launch and operate Geostationary and Non-Geostationary Satellite Orbit satellite systems, as well as Earth stations, to serve U.S. and international markets.
- Advises clients on FCC licensing and rulemaking proceedings, including processing rounds.

- Counsels telecommunications and satellite clients on compliance with federal regulatory obligations.
- Represents satellite clients in market access, broadband (infrastructure and connectivity) funding, spectrum fee, and orbital debris mitigation matters before domestic and foreign regulatory and legislative bodies.
- Represents telecommunications companies in bankruptcy and other transfer of control proceedings before the FCC.

## **Commercial:**

- Acts as “outside in-house counsel” for start-up and small operators, providing general regulatory and commercial advice and support, as well as additional depth and resources, for smaller legal departments.
- Negotiates and drafts complex customer, provider, and service agreements between space and satellite companies, including launch services, hosted payload, space-as-a-service, ground station-as-a-service, data services, and joint development agreements.
- Drafts template and form agreements for clients, including non-disclosure agreements, letters of intent, service agreements, and statements of work.
- Supports business expansion into international markets.

## **CFIUS/Team Telecom:**

- Represents companies to an acquisition before the Committee on Foreign Investment in the United States (CFIUS), including filing voluntary declarations and joint notices.
- Represents telecommunications companies before Team Telecom, stemming from transactions or FCC referrals from pending license applications.

## Articles

### **FCC Law Blog Posts**

- “ALERT: Delete, Delete, Delete—FCC Calls for Comment on Which Rules Should be Eliminated,” March 19, 2025
- “FCC Proposes New Rules Governing AI-Generated Robocalls,” September 10, 2024
- “Space Bureau Regulatory Fees Skyrocket in FY 2024,” July 2, 2024
- “The Biden-Harris Administration Releases National Spectrum Strategy,” December 1, 2023
- “FCC Launches Inquiry into the Risks of AI on Unwanted Robocalls and Texts,” November 2, 2023
- “ALERT: Space Innovation Comes to Part 25 as the FCC Proposes New Reforms for its Satellite and Earth Station Licensing Rules,” December 8, 2022
- “ALERT: FCC Chairwoman Rosenworcel Announces Plans to Create a Space Bureau,” November 3, 2022
- “Spacing Out for Resiliency – Why Satellite Technology is Vital to Resilient Networks,” March 30, 2022
- “ALERT: NTIA Seeks Public Comment on Implementation of Upcoming Broadband Grant Programs,” January 10, 2022
- “Captain’s Blog: Fly Me To The Moon,” October 14, 2021

## Global Trade Law Blog Posts

- "Ticket to Ride – The Commercial Space Activity Exception and Space Tourism: Reduced Export Controls Ease Cross-Border Collaborations (Part IV of IV)," November 20, 2024
- "The Benefits of Friends: Removing Space Export Controls for Allies (Part III of IV)," October 29, 2024
- "The Commercial Industry Gets More Space: Reduced Export Controls Ease Cross-Border Collaborations (Part II of IV)," October 24, 2024
- "Space Rules, or . . . Space Rules!: Reduced Export Controls Ease Cross-Border Collaborations (Part I of IV)," October 22, 2024

## Events

Supplementing Terrestrial Coverage From Space: Views From Administrations And The Industry. Where Are We Now And What To Expect In The Future?

Views from the Industry on Supplemental Coverage from Space  
Webinar, 01.13.2025

Satellite 2024 Conference & Exhibition  
Washington, D.C., 03.19.2024

Space Beach Law Lab  
Collaborative Space Infrastructure: Navigating Regulatory Challenges  
Long Beach, CA, 02.29.2024

## Practices

Canada

Corporate

International Reach

Israel

## Industries

Aerospace, Defense & Government Services

Artificial Intelligence

Space & Satellite

Telecom

## Education

L.L.M., Georgetown University Law Center

J.D., University of Ottawa, Common Law

J.D., Michigan State University, *cum laude*

B.Comm., McGill University

## Admissions

District of Columbia

Ontario, Canada

New York

Massachusetts