



→ Jodi Stein

Partner
30 Rockefeller Plaza
New York, NY 10112

T: +1.212.653.8181
F: +1.212.655.1734
jstein@sheppardmullin.com

Jodi Stein is a partner in the Real Estate, Energy, Land Use & Environmental Practice Group in the firm's New York office.

Areas of Practice

Jodi has significant experience representing real estate developers in obtaining discretionary land use approvals through New York City's Uniform Land Use Review Procedure (ULURP) and before the Board of Standards and Appeals. She also advises clients on the zoning and land use aspects of obtaining approvals or resolving issues that arise during the development and construction process. Jodi frequently appears before the New York City Department of City Planning, Department of Buildings and Department of Housing Preservation and Development, as well as the Landmarks Preservation Commission, City Council, Department of Transportation, local community boards and other city and state agencies.

Prior to private practice, Jodi was vice president of acquisitions and development for one of the largest privately held real estate companies in North America. In that role, she was responsible for growing the company's \$2 billion development platform in New York City, Miami and Los Angeles. Jodi worked on obtaining all approvals for all their new development projects – advising on acquisition and pre-development; directing and overseeing all discretionary and government approvals; forging relationships with community leaders in each city; and working with architects, general contractors, subcontractors and environmental consultants through the various approval and development phases of each project.

Honors

Best Lawyers in America, *Best Lawyers*, 2024

Notable Women in Law, *Crain's New York Business*, 2022

Recommended Lawyer, Real Estate - Land Use/Zoning, *Legal 500 US*, 2021-2022

Articles

- We Say 'YES' to the 'City of Yes' for Economic Opportunity
New York Law Journal, 03.13.2024
- New York City Zoning for Carbon Neutrality
New York Law Journal, 07.03.2023

- Air Rights Transfers: The Importance of Getting It Right
New York Law Journal, 12.30.2020

Real Estate, Land Use & Environmental Law Blog

- "We Say 'YES' to the 'City of Yes' for Economic Opportunity," March 20, 2024
- "Mixed-Income Market Initiative: NYC's Attempt to Spur Affordable Housing Development," January 4, 2024
- "NYC's Zoning for Carbon Neutrality is Here to Stay," December 7, 2023
- "New York's Rent Stabilization Laws Are Here to Stay, For Now At Least..." October 16, 2023
- "The New York City Council Sets its Sights on Non-Profit Housing Ownership," February 28, 2023
- "Last Mile Warehouse Bills and Proposed Special Permit," February 23, 2023
- "It's About Damn Time," February 7, 2023
- "New York Governor Releases Updated 421-a Program," January 31, 2022
- "Full Summer Calendar at New York City Planning Commission: Hotel Special Permit, Gowanus Rezoning and More," July 15, 2021
- "Build Me A Building As Fast As You Can," March 4, 2021
- "City Planning Holds First Public Hearing for its Citywide Hotel Special Permit Text," February 1, 2021
- "NY Court of Appeals Decides Who Gets Access to Required 'Open Space'," December 22, 2020
- "City Planning Announces Citywide Hotel Special Permit Text," December 21, 2020
- "NYC Council Announces Land Use Overhaul," December 17, 2020
- "ULURP Clock Restarted," July 15, 2020
- "A Streamlined Process: Expedited Temporary Outdoor Dining Permits For NYC Restaurants," June 16, 2020
- "Rethinking Sanitation: NYC Proposes Rule Affecting Large Residential Buildings," June 11, 2020

Media Mentions

Complex Bronx Warehouse Project Scores LEED Platinum
Law360, 09.15.2023

5 Firms Guide Queens Tower \$425M Construction Loan
Law360, 06.22.2023

Hotel development hurdle gaining momentum
Crain's New York Business, 07.13.2021

Events

In-Person Roundtable: Debt & Equity Transactions in Real Estate with Simon Ziff, President and Co-Founder of Ackman-Ziff Real Estate Group (Professional Level)
05.16.2024

Good, Better, BESS: How to Build Your Battery Energy Storage System
Webinar, 03.27.2024

How the Pandemic has Transformed Hotel Development and Design Decisions Today
Webinar, 05.12.2022

From Breaking Glass Ceilings to Building Our Future
Webinar, 03.08.2022

NYC Development Update: What You Need to Know About the City's Zoning Changes
Webinar, 09.30.2021

NYC's Proposed Hotel Special Permit: What You Need To Know
Webinar, 04.14.2021

Converting Your Building to Residential: What NYC Zoning Will Allow
Webinar, 02.25.2021

NYC Zoning & Land Use Opportunities in a Distressed Market Webinar
Complimentary Webinar, 05.14.2020

Memberships

- Selected to join and member of the 2023 NYC Construction Code Revision Committee by the New York City Department of Buildings
- Member, Land Use Planning and Zoning Committee, New York City Bar Association
- Member, Brooklyn Law School Women's Leadership Network

Podcasts & Webinars

Good, Better BESS: How to Build your Battery Energy Storage System
03.27.2024

How the Pandemic has Transformed Hotel Development and Design Decisions Today
06.01.2022

NYC Development Update: What You Need to Know About the City's Zoning Changes
09.30.2021

NYC's Proposed Hotel Special Permit: What You Need To Know
04.14.2021

Converting Your Building to Residential: What NYC Zoning Will Allow
02.25.2021

NYC Zoning & Land Use Opportunities in a Distressed Market Webinar
05.14.2020

Practices

Distressed Real Estate Loan Workouts and Enforcement

Land Use Litigation

Real Estate, Energy, Land Use & Environmental

Industries

Hospitality

Nonprofit

Education

J.D., Brooklyn Law School, 2006

B.A., Muhlenberg College, 2001