



→ Lorie Soares Lazarus

Partner
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Lorie Soares Lazarus is a partner in the Real Estate, Energy, Land Use & Environmental Practice Group in the firm's Silicon Valley and Century City offices.

Areas of Practice

Lorie is a sophisticated transactional real estate attorney with significant depth of experience representing real estate investors of all types, including institutional lenders, borrowers, domestic and international commercial banks, investment funds, REITs, other private equity investors and their advisors, and other investors and property owners, in connection with a wide variety of commercial real estate transactional matters nationwide.

Having led hundreds of transactions to date, she is committed to the philosophy that excellent client service requires a keen focus on building strong relationships and a detailed understanding of the unique business and goals of each client. Through that lens, Lorie provides uncommon value by delivering efficient and practical legal and business solutions to meet each client's and each deal's specific needs and constraints.

Lorie is accomplished in all aspects of the transactional real estate life-cycle and representing all sides in real estate deals, including secured and unsecured lending and borrowing, intercreditor and lender-group arrangements, post-closing asset management, workouts, loan restructurings, loan settlements, deeds-in-lieu, foreclosures, ownership, management and disposition of property, including REO, acquisitions, build-to-suit and forward purchases and ground leasing. Armed with deep market knowledge across all asset types, Lorie applies her uncommon legal and business insight to deliver efficient, effective and tailored legal advice and solutions to each of her clients in order to meet their transactional goals.

Honors

- 2023 Women of Influence, *Los Angeles Business Journal*
- Commercial Real Estate Visionary: Professional Service Advisors List, *Los Angeles Times*, 2022

Media Mentions

The Rush To Convert To Multifamily: Why Hotel Deals Are On The Rise, But Offices Are Lagging Behind
Bisnow, 04.19.2023

How Can Multifamily Be In A Bubble Without Oversupply? We May Be About To Find Out
Bisnow, 04.10.2022

Calif. Real Estate Regulations, Legislation To Watch In 2021
Law360, 01.01.2021

Memberships

Member, 2023 California Editorial Board, *Law360*

Member, 2022 California Editorial Board, *Law360*

Practices

Commercial Lending and Financial Transactions

Distressed Real Estate Loan Workouts and Enforcement

Real Estate Finance

Real Estate, Energy, Land Use & Environmental

Industries

Hospitality

Education

J.D., University of Southern California, 1988

M.B.A., University of Southern California, 1988

B.S., Santa Clara University, 1984

Admissions

California

Additional Office

Century City