



→ Michelle R. Brown

Partner
2200 Ross Avenue
20th Floor
Dallas, TX 75201

T: +1.469.391.7464
mrbrown@sheppardmullin.com

Michelle Brown is a partner in the Real Estate, Energy, Land Use and Environmental Practice Group in the firm's Dallas office.

Areas of Practice

Michelle has more than 25 years of experience representing public and private equity companies and developers in real estate transactions. Her practice focuses on real estate finance and acquisitions and dispositions across numerous asset classes, including multifamily projects, single family rental, mixed-use projects, office and retail buildings, hotels, restaurants and grocery stores located throughout the United States. In particular, Michelle has market-leading experience with borrower-side construction lending and has represented a multitude of borrowers in connection with more than 170 constructions loans with aggregate loan amounts in excess of \$11 billion. In addition, she frequently represents clients in the real estate aspects of M&A transactions and project development and finance transactions for energy industry participants. She also has significant experience in multistate portfolio transactions, distressed asset transactions and loan assumptions.

Honors

Leading Lawyer - Real Estate, *Chambers USA*, 2023
Lawyers in Real Estate Award, Connect CRE, 2022
The Best Lawyers in America for Real Estate Law, 2018-2022
Texas Rising Star Super Lawyer, Law & Politics
Texas Rising Star Super Lawyer, Texas Monthly

Experience

Representative Transactions:

- Represented a national developer in connection with a construction loan to finance the development and construction of a multifamily development, consisting of 270 multifamily units, in Marshfield, Massachusetts.
- Represented a national developer in connection with a term loan to refinance a 292-unit multifamily complex with 9,910 square feet of ground floor retail space in Orlando, Florida.

- Represented a national developer in connection with a term loan to finance the development and construction of a mixed-use development, consisting of 320 multifamily units and approximately 18,734 square feet of retail space, in Atlanta, Georgia.
- Represented a national developer in connection with a construction loan to finance the development and construction of a single-family development, consisting of 181 homes in Hoschton, Georgia.
- Represented a national developer, as borrower, in connection with term loan to refinance a 205-unit multifamily complex with approximately 13,300 square feet of retail space located in Berkeley, California.
- Represented a national developer in connection with a loan to finance the development and construction of a mixed-use property consisting of 396 multi-family units and approximately 5,000 square feet of ground floor retail in Nashville, Tennessee.
- Represented a national developer in connection with a construction loan to finance the development and construction of a mixed-use development, consisting of a 304-unit, 8-story midrise community including 8,000 SF of ground floor retail and structured parking in Tampa, Florida.
- Represented a national developer in connection with a construction loan to finance the development and construction of a 319-unit multifamily project located in Revere, Massachusetts.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 381-unit multifamily project located in McKinney, Texas.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 325-unit multifamily project located in Washington, D.C.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a mixed-use project with 312 multifamily units and approximately 4,145 sq. ft. of retail space, located in Beaverton, Oregon.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a mixed-use project with 280 multifamily units and approximately 22,000 sq. ft. of retail space, located in Falls Church, Virginia.
- Represented a national developer, as borrower, in connection with a construction loan for the development and construction of a 234-unit multifamily building located in Denver, Colorado.
- Represented a national developer, as borrower, in connection with a construction loan for the development and construction of a 351-unit multifamily project located near Houston, Texas.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 351-unit multifamily project located in Charlotte, North Carolina.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 351-unit multifamily project located in Charlotte, North Carolina.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 194-unit multifamily project located in Portland, Oregon.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 397-unit multifamily project located in Davie, Florida.
- Represented a national developer, as borrower, in connection with a term loan to refinance a construction loan for the development and construction of a 248-unit apartment building located in Los Angeles, California and a 134-unit apartment building located in Washington, D.C.

- Represented a national developer, as borrower, in connection with the joint venture formation and financing for the development and construction of a mixed-used project including 395 multifamily units, 5,000 sq. ft. of office space, and 14,000 sq. ft. of retail space in Aurora, Colorado.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 335-unit multifamily project located in Houston, Texas.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 323-unit multifamily project located in Denver, Colorado.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 173-unit multifamily project located in Berkeley Heights, New Jersey.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 400-unit multifamily project located in Nashville, Tennessee.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 378-unit multifamily project (with approximately 19,900 square feet of retail space) located in Nashville, Tennessee.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 277-unit multifamily project located in Montville, New Jersey.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a 270-unit multifamily project located in Arlington, Virginia.
- Represented a national developer, as borrower, in connection with a construction loan to finance the development and construction of a seven story, 279-unit multifamily project (with approximately 247,000 square feet of residential space and 5,600 square feet of retail space) located in Woodbridge, New Jersey.
- Represented a national developer, as borrower, in connection with its construction loan to finance the development and construction of a 194-unit multifamily project located in Decatur, Georgia.
- Represented a national developer, as borrower, in connection with its construction loan to finance the development and construction of a hybrid high rise/mid-rise 395-unit multifamily project located in Atlanta, Georgia.
- Represented a national multi-family real estate developer in connection with a construction loan to finance the development and construction of a 420-unit multifamily project in Miami, Florida
- 170 construction and term loan financings in excess of \$11 billion dollars for multifamily, single family rental and office developers
- The acquisition and financing of multiple office portfolios
- The acquisition and financing of multiple hotel portfolios

Memberships

State Bar of Texas

Dallas Bar Association

The Real Estate Council

Commercial Real Estate Women

Women's Leadership Council of the United Way of Metropolitan Dallas

Practices

Real Estate, Energy, Land Use & Environmental

Industries

Multifamily Housing

Construction

Energy, Infrastructure and Project Finance

Hospitality

Education

J.D., Southern Methodist University, 1997, *cum laude*, Order of the Coif, Hatton W. Sumners Scholar, Citation Editor, The International Lawyer

B.S., Missouri Southern State University, 1994

Admissions

Texas