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→ William Ziegelbauer

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William Ziegelbauer is a partner in the Corporate and Securities Practice Group in the firm's New York office and a member of the firm's Healthcare, Private Equity and Mergers and Acquisitions Teams.

Areas of Practice

Healthcare

William serves as a trusted advisor to clients on complex corporate transactions in the healthcare sector, including mergers and acquisitions, growth capital investments, minority investments, joint ventures, reorganizations, and general corporate matters. William also advises clients on corporate practice of medicine (CPOM) matters and the development of shared-risk and value-based arrangements.

William works closely with his clients to strategically structure transactions to meet their business and regulatory needs, both at the time of the transaction and over the long run. He regularly advises his clients' boards and executive teams on critical decisions facing their organizations.

William's advice is informed by his experience representing clients with diverse perspectives and prerogatives. He represents entrepreneurs, physician practices, payors, private equity firms, public companies, privately-held companies and family offices, and he has approached transactions from all angles, including investor and company-side representations and sell-side and buy-side representations.

William's extensive experience includes providing counsel on several of the largest and most impactful healthcare transactions in recent years.

General Corporate

Beyond his work in the healthcare space, William also has extensive experience with complex corporate transactions in other fields, including representations of probiotics and supplement developers and sellers, business service companies, e-commerce platforms and technology companies.

Paycheck Protection Program

William has also become an expert regarding, and provided extensive advice to companies of all kinds concerning, paycheck protection program loan regulations.

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Honors

Best Lawyers: Ones to Watch, Best Lawyers, 2023-2025

Experience

Representative Healthcare Sector Transactions:

- Represented VillageMD in its multi-billion dollar acquisition of Summit Healthcare, the largest medical provider M&A transaction of 2023.
- Represented Strive Health in the negotiation of multiple value-based arrangements.
- Represented Cigna in its multi-billion dollar acquisition of telehealth company MDLive.
- Represented the SPAC Alkuri Global Acquisition Corp. in its merger with multinational virtual care provider Babylon Health at a \$4.2 billion valuation.
- Represented Havencrest Capital Management in its acquisition of ThermoTek, a Texas-based medical device manufacturer.
- Represented Summit Medical Group in its multi-billion dollar sale to Warburg Pincus and the merger with its portfolio company, CityMD, which was the second largest physician services M&A transaction of 2019 and was the first-of-its-kind between an independent physician-owned multispecialty medical group and an urgent care provider.
- Represented CareMount Medical Group in its acquisition of Murray Hill Medical Group.
- Represented Summit Medical Group in the formation of its strategic partnership with Bend Memorial Clinic.

Other Representative Transactions:

- Represented Rugby Football Club LA in its acquisition of a Major League Rugby franchise.
- Represented ArrowMark Partners in its role as the lead investor in an equity financing of Mass Innovation Labs, Inc. (d/b/a SmartLabs), a pharma-grade research laboratory and support provider.
- Represented ArrowMark Partners in its role as the lead investor in an equity financing of Convene, a national provider of meeting spaces and hospitality services in Class A office buildings.
- Represented Microbiome Labs in its sale to Novozymes.
- Represented Chevalier International Holdings in its acquisitions of assisted living, memory care, skilled nursing, independent living, and medical facilities in various states throughout the U.S.
- Represented Agamya Capital in the leveraged buyout of World Inspection Network International, Inc., a franchisor of home inspection services with over 180 franchises across 32 states.
- Represented Shellpoint Partners in its sale to New Residential Investment Corp.
- Represented Ganeden Biotech in its sale to the Kerry Group.
- Represented Rakuten in its sale of The Grommet to Ace Hardware.
- Represented Prospect Mortgage in its sale to HomeBridge Financial Services.
- Represented RLH Equity Partners in its sale of Mondo International to the Addison Group.
- Represented RLH Equity Partners in its sale of Bluewolf to IBM.

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Articles

Corporate and Securities Law Blog

- "The Save Our Stages Act Time for Eligible Businesses to Get Ready for Their Audition (Part 2 of 2)," January 14, 2021
- "The Save Our Stages Act Time for Eligible Businesses to Get Ready for Their Audition (Part 1 of 2)," January 11, 2021

Finance & Bankruptcy Law Blog

- "Paycheck Protection Program: Updated Loan Forgiveness Estimator Workbook," July 10, 2020
- "PPP Updates: Extension of the Application Deadline, Disclosure of PPP Borrowers Receiving Greater than \$150,000 in PPP Loans, and the "Owner-Employee" Dilemma," June 8, 2020
- "Paycheck Protection Program: Loan Forgiveness Estimator Workbook," May 28, 2020
- "Computational Framework for Determining Number of Employees for Eligibility, Qualifying Loan Amount and Forgiveness for a PPP Loan," April 20, 2020

Media Mentions

Rising Stars: Sheppard Mullin Promotes Quintet in M&A, PE *The Deal*, 02.21.2025

Zebra Technologies' Acquisition of Xplore Technologies *Global Legal Chronicle*, 09.24.2018

Practices

Corporate

Healthcare

Mergers and Acquisitions

Private Equity

Education

J.D., University of Chicago Law School, 2014

B.A., Marywood University, 2007

Admissions

New York