

## Silicon Valley Association of General Counsel All Hands Meeting

### Technology Agreements & E-Commerce

Santa Clara Convention Center

10.18.2017

The All Hands Meeting is a unique, multifaceted and affordable annual event tailored to the special needs of in-house professionals whose companies rely upon intellectual property. Scores of cutting-edge CLE presentations address the spectrum of legal, regulatory and ethical issues this community faces on a daily basis. Attendees can also browse exhibits about the latest products and services to increase their productivity and effectiveness. And, as part of the largest gathering of its kind, attendees have abundant opportunities to meet and connect with similar professionals in a comfortable, enjoyable setting.

#### Speakers:

Brian Sweeney - Special Counsel, Sheppard Mullin

Daniel Kloke - Partner, Sheppard Mullin

#### Topic:

The Pursuit of Innovation in A&D and the Pursuit of Money in Innovation

#### Description:

New opportunities are opening for Silicon Valley as the U.S. Department of Defense searches for better/faster/cheaper capabilities, to fight asymmetrical conflicts such as counter-terrorism and cyber warfare. "Traditional" DOD prime contractors are responding by seeking innovation in defense technologies; however, DOD primes and the procurement system they live in move far too slowly to capture the needed innovation, so they are looking to "Nontraditional" defense contractors (NDCs), which usually shy away from DOD contracts and subcontracts. This presentation will survey the legal hurdles to taking advantage of these new DOD opportunities, where the main concerns are administrative and accounting systems compliance, and IP rights.

For more information click [here](#).