

### 10 Ways to Screw Up Your Deal

Zoom Webinar

11.09.2023 | 10:00 a.m.- 11:00 a.m. PT

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Healthcare transactions are hard to swing and easy to spoil.

From angry doctors to curious media, leaky boards to regulatory hurdles, there's a labyrinth of left-turns and tripwires on the road to Announcement Day. Successfully navigating a partnership process from exploration to close, and every milestone in between, requires a sure-footed dance of legal acumen, political know-how and strategic communications. In this webinar, we'll discuss some of the most common ways healthcare leaders sabotage their partnership deals...and how to evade those pitfalls.

#### Who Should Attend:

- C-Suites
- Communications/Marketing
- Corporate Development
- Legal Department
- Strategy Department

#### Thursday, November 9, 2023

10:00 a.m. - 11:00 a.m. PT

11:00 a.m. - 12:00 p.m. MT

12:00 p.m. - 1:00 p.m. CT

1:00 p.m. - 2:00 p.m. ET

*Complimentary Webinar*

Presented by:

- **David Jarrard**, *Chairman, Jarrard Inc. Executive Committee*, Jarrard Inc.
- **Eric Klein**, *Partner*, Sheppard Mullin
- **Isaac Squyres**, *Partner*, Jarrard Inc.

This program was prepared by Sheppard Mullin and Jarrard Inc. To learn more about Sheppard Mullin's Healthcare Team, [click here](#). To learn more about Jarrard Inc., [click here](#).

## Attorneys

Eric A. Klein

## Practice Areas

Healthcare