

Health Care Transactions 2025

Nashville, TN

May 5-7, 2025

Event Sponsor: American Health Law Association

The health law industry continues to evolve, and as such, industry professionals must stay up to date on the legal and business issues to consider when structuring deals and transactions for their clients and institutions. In-house and outside counsel, compliance professionals, consultants, and private equity professionals and venture capitalists will gain key insights regarding business and legal issues in mergers, acquisitions, joint ventures, and other health care transactions.

Attendees of this conference will develop knowledge surrounding current developments, strategies, and deal forecasts and learn critical business considerations that must be addressed before, during, and after a transaction.

Carolyn Metnick will be speaking on the panel "Welcome and Introductions" on May 5 from 9:00-9:15 AM. She is also the chair of the planning committee.

CJ Rundell will be speaking on the panel "Attorneys Beware: Legal Ethical Issues with the Use of AI in the Practice of Health Care Law" on May 6 from 9:15-10:15 AM.

Topics:

- What is AI?
- Why do we care?
- How will AI affect the practice of law?
- How will AI affect our clients?
 - Discovery and document review
 - Contract analysis and due diligence
- How are health care stakeholders using AI?
- Ethical issues o Rules and formal ethics opinions

Steven Chananie will be speaking on the panel "Identifying Risks in Health Care Transactions: How Compliance Audits Influence Deals" on May 6 from 4:15-5:15 PM.

Topics:

- Conducting a compliance due diligence audit under attorney-client privilege: Understand the process of compliance audits and accessing PHI under the HIPAA transaction exception, focusing on sampling structure, error rate analysis, and potential exposure reporting
- Evaluating error rates and risk exposure: Explore error rate calculations using discovery samples and a six-year lookback and understand their impact on deal negotiations and structures
- Statistical sampling techniques for high-risk areas: Explore the selection of high-utilization, high-risk codes like E/M and infusions, and how statistically valid samples can offer a clearer picture of potential compliance breaches
- Estimating potential financial and operational impact: Learn about estimating the potential financial consequences of compliance risks identified in due diligence and their influence on post-close strategies
- Post-close compliance strategies: Discover actionable steps to manage identified risks post-close, including lookbacks on error rates and ongoing monitoring of compliance in high-risk areas

[Click here to register.](#)

Attorneys

Steven J. Chananie

Carolyn V. Metnick

CJ Rundell

Practice Areas

Healthcare

Industries

Artificial Intelligence

Healthcare