

Planning and Executing a Successful Sale of Your Company

Third Thursday Emerging Company Webinars

WebEx

11.18.2010

Third Thursday Emerging Company Webinar:

Planning and Executing a Successful Sale of Your Company

Thursday, November 18, 2010

12:00 p.m. - 1:00 p.m.

Presented by Stephen LaSala, Partner, Sheppard Mullin

The M&A marketplace continues to show signs of improvement. But the recession has made buyers a lot more cautious. To ensure a smooth due diligence process and complete a successful sale, advance preparation is critical. This webinar will discuss the current M&A landscape and how business owners and executives should prepare for a potential sale. In addition, we will explore some of the key issues that sellers typically need to consider in selling the company, including negotiation of a letter of intent, transaction structure, price and payment terms and employee transition issues.

WebEx Meeting Information

Topic: Planning and Executing a Successful Sale of Your Company

Date: Thursday, November 18, 2010

Time: 12:00 pm, Pacific Daylight Time (GMT -07:00, San Francisco) Meeting Number: 715 734 582

Meeting Password: (This meeting does not require a password.)

Please click the link below to see more information, or to join the meeting.

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2. Enter your name and email address.
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Teleconference information

Call-in toll-free number (Premiere): 1-800-901-9719

Call-in number (Premiere): 1-719-234-0260

Attendee access code: 741613

For assistance

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Questions? Contact Amy Romaker at aromaker@sheppardmullin.com

This activity complies with standards for Minimum Continuing Legal Education prescribed by the California State Bar and is approved for 1.0 hour of MCLE credit. Sheppard, Mullin, Richter & Hampton LLP is a State Bar of California approved MCLE provider.

This program has been approved in accordance with the requirements of the New York State Continuing Legal Education Board for a maximum of 1 credit hour which may be applied toward the Areas of Professional Practice requirement, and is suitable for non-transitional attorneys.

Attorneys

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