

## Third Thursday Emerging Company Webinar

### **Government Contracting 101: The Risks of Having Uncle Sam as a Customer**

WebEx

01.19.2012

Please join Sheppard Mullin for our monthly webinar series educating entrepreneurs and emerging companies on the key legal issues they face during the growth of their companies. These complimentary 1-hour webinars are held through WebEx on the third Thursday of the month at noon. They will have both an audio and PowerPoint component. Please join us for our next webinar January 19th!

### **Government Contracting 101: The Risks of Having Uncle Sam as a Customer**

Thursday, January 19, 2012, 11:45 a.m. - 1:00 p.m. PST

Presented by Jonathan Aronie, Partner, Sheppard Mullin

**Meeting Number: 711 681 119**

**Meeting Password: (This meeting does not require a password.)**

Through strong economies and weak, the federal Government continues to spend money. A lot of money. And much of it goes to federal contractors. Of course, federal monies come with federal obligations, and sadly the newspapers (and court dockets) are filled with companies who have focused on the former, but paid inadequate attention to the latter. This webinar will discuss the key risk areas inherent in contracting with the federal Government, as well as the best practices to mitigate those risks. The issues will be discussed in the context of a current Government contractor, as well as a company looking to break into the federal marketplace either organically or through acquisition.

Please click the link below to see more information, or to join the meeting.

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#### **To join the teleconference only**

Call-in toll-free number: 1-800-901-9719

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**MCLE**

*This seminar complies with standards for Minimum Continuing Legal Education prescribed by the California State Bar and is approved for 1.0 hour of MCLE credit.*

*Sheppard, Mullin, Richter & Hampton LLP is a State Bar of California approved MCLE provider.*

*MCLE attendance certificates will be distributed following the webinar.*

**IMPORTANT NOTICE**

*This WebEx service includes a feature that allows audio and any documents and other materials exchanged or viewed during the session to be recorded. By joining this session, you automatically consent to such recordings. If you do not consent to the recording, do not join the session.*

**Questions?** Contact Amy Romaker at [aromaker@sheppardmullin.com](mailto:aromaker@sheppardmullin.com) or 858.720.7403