

M&A: Doing Deals For Technology Buyers

KPMG (Santa Clara)
06.18.2012

Have you been hearing about the increasing number of recent M&A deals in the press from leading players, including some of Silicon Valley's largest technology buyers? As the market for deal-making heats up in 2012, we wanted to bring together a panel to discuss what we think will be the macro trends for the rest of 2012.

Where should acquirers focus their spend? What should buyers expect? How should these deals impact your additional investment activities and strategic planning process? Gain insight on how to better identify acquisition targets, run a more efficient process and enhance value. Join leading Silicon Valley decision-makers for an in-depth discussion and a chance to catch up with your friends and colleagues.

This program is intended for director-level and above executives from Silicon Valley public and private companies as well as principals from private equity, growth equity, venture capital and financial advisory firms.

Speakers

Rick Arnold, *Vice President and Associate General Counsel, Mergers & Acquisitions*, Hewlett-Packard Company

Andrew Gersh, *Managing Director, Transaction Services*, KPMG

Paul Koenig, *CEO, Shareholder Representative Services*

Louis Lehot, *Partner*, Sheppard Mullin

Kevin Rooney, *Partner*, Sheppard Mullin

Luda Semenova, *Vice President, Corporate Trust and Escrow Services*, Wells Fargo Bank, Corporate Trust Services

David Sobota, *Director, Corporate Development*, Google

Mark Solomons, *Managing Director*, Morgan Stanley Technology Investment Banking

Cocktails & Appetizers Mixer and MCLE/CPE Registration

6:00 - 7:00 p.m.

Program

7:00 - 8:30 p.m.

Where

KPMG LLP

Mission Towers 1

3975 Freedom Circle Drive, Suite 100

Santa Clara, CA 95054

Questions? Please contact Ann Cheney acheney@sheppardmullin.com or 415.774.2975

MCLE

This activity complies with standards for Minimum Continuing Legal Education prescribed by the California State Bar and is approved for 1.5 hours of MCLE credit. Sheppard, Mullin, Richter & Hampton LLP is a State Bar of California approved MCLE provider.

CPE

No advanced preparation or prerequisites are required. You may qualify for up to 1 CPE credit when you attend this session.