

### 10th Annual MDS Healthcare Leadership and Executive Conference

10.2015

October 4-6, 2015

Encore, Las Vegas

As the Affordable Care Act, population health initiatives and marketplace pressures are transforming healthcare, new partnership models of healthcare delivery continue to evolve. Hospitals, health systems, physicians and payors are responding by collaborating and forming new integrated delivery systems all the while facing regulatory, political and social uncertainty. Continued movement from volume- to value-based reimbursement is inevitable. Leaders from healthcare organizations will share their vision, successes and lessons learned regarding new partnerships and delivery models that are shaping current and future coordinated care and population health platforms.

*Sheppard Mullin Partner Eric Klein to speak on "Marketing Dynamics and New Transactions" on October 5th.*

Building Tailored Networks

*Featuring Sheppard Mullin Associate, Lynsey Mitchel*

As providers, health systems and health plans advance into value-based delivery and reimbursement models, the composition of provider networks rises to the top of the list as a priority for long-term success. Whether building the network from scratch or inheriting one already formed, it will be important to prioritize and focus on the network design characteristics that have the greatest impact on payor, provider, patient and community engagement. This session will review the key factors to be considered in building a payor-specific tailored network that can be attractive and profitable while delivering quality outcomes. Topics include:

- Payor Perspectives
- Network Composition & Design
- Organizing a CIN around Hospital Employees & Dependents
- Business Models & Compensation
- Governance
- Risk-Sharing Arrangements
- Physician Engagement
- Open or Narrow Physician Participation
- Obtaining & Utilizing Data

Click the link below for more information and registration.

## Attorneys

Eric A. Klein

Lynsey Mitchel

## Industries

Healthcare