

### Four Partners Recognized in Variety's Dealmakers Impact Report

*Variety*

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Partners Robb Klein, Linda Michaelson, David Sands and Robert Darwell were named to *Variety's* 2018 Dealmakers Impact Report as among the top entertainment attorneys in the industry.

Following is an excerpt from the publication:

Hollywood's traditional players accustomed to end-to-end control of content creation and distribution are being "upended" by digital streamers with pots of money and their direct-to-consumer model, says Sands. "As a result, the traditional players are being forced to re-examine and reposition their businesses." Meanwhile, Klein says the streamers are casting a long shadow over the traditional independent film sector. Silicon Valley giants "have literally unlimited checkbooks so they can buy the best projects and tie up the best talent," he says.

Darwell handles international film/TV production and distribution companies, including Amazon Studios, Gaumont, Sun Distribution, Hemisphere Media and Alazraki Entertainment. Klein works Hollywood finance in production and distribution including repping a U.K. producer for two picture sequels with Netflix, a Dominican Republic investor in Stuart Ford's Accelerated Global Content and Televisa for an English-language Amazon series. Michaelson focuses on corporate and securities in entertainment, new media and fashion industries including repping TBS for its joint venture with Conan O'Brien covering television, digital, social and live events. Sands advises on M&A and equity financing in the entertainment and media technology industries.

#### Attorneys

Robert A. Darwell

Robb J. Klein

Linda Giunta Michaelson

David H. Sands

#### Practice Areas

Entertainment, Technology and Advertising

#### Industries

Entertainment, Technology and Advertising