

### Sheppard Mullin Named Standout Law Firm for Alternative Fee Arrangements by BTI Consulting Group

*BTI Consulting Group*

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BTI Consulting Group named Sheppard Mullin as a “Standout Law Firm” for its use of alternative fee arrangements (AFAs). Sheppard Mullin was one of 70 law firms identified by top legal decision makers as one of the best at developing and implementing AFAs.

BTI cited seven reasons why firms stand out:

- Partners are Authorized to Agree to an AFA
- Certain Comfort
- Streamlined Approach
- Offer it up First
- Share the Strategy and Approach with the fee
- Have Tight Project Controls and Share Them with Clients
- Trust