Our Stinson LLP Corporate Real Estate (CRE) Investment & Financing practice group helps protect and enhance clients' interests in the rewarding risks of the real estate capital markets. As private and public investment in real estate and development continue to evolve with the capital, space and project delivery markets, our CRE Investment & Financing practice group guides clients through innovations and adaptions to the changing landscape, while leveraging traditional strategies when best suited to the clients' opportunity.

Our CRE Investment & Financing practice group represents clients with every type of interest in commercial real estate investments and financing: developers, sponsors, common equity investors, preferred equity investors, mezzanine debt lenders, mortgage lenders, sale-leaseback lessors, sale-leaseback tenants, and government investors pledging tax revenues. Our team is deliberately comprised of specialists who have high-volume, sophisticated practices in real estate finance and project delivery and management. The breadth and volume of our experience in the market enables us to anticipate counterparties' strategies and needs while delivering practical, efficient and targeted solutions. Our group is familiar not only with the nuances of real estate finance, but also the subtleties of investment and financing, development, management and disposition of real estate assets.

INDUSTRY EXPERIENCE

- Industrial, Infrastructure, Energy and Datacenters
- Multifamily and Condominium
- Hospitality, Hotels, Lodges and Resorts
- Retail, Restaurant and Entertainment
- Government, Healthcare and Education

PARTIES WE REPRESENT

Investors

Represent sophisticated real estate LP investors to deliver agile and practical approaches to enable efficient and rapid deployment of capital while addressing key risks investors face in making, holding and exiting their investment.

Sponsors

Assist innovative developers in creatively assembling and improving their capital stacks flexibility and efficiency, as well as manage the development process and timing to address fluctuations in rates, capital markets and entitlement, and incentive process and requirements.

• Lenders

Represent an array of real estate mortgage and mezzanine lenders to support them in positioning their debt investments for efficient management and return.

Managers

Represent managers and operators in managing entities, projects, facilities, and investments, ranging from construction and design issues, local entitlement, partner/member issues, budgeting and reporting obligations, control changes and more.

FINANCING & STRUCTURING

Regardless of the financing and structure used, we help clients evaluate the investment, guide developers and sponsors through their solicitation and syndication strategies, and help the counterparties realize desired exit opportunities. Our experience includes:

- Common equity investment, syndication and exit
- Preferred equity investment, syndication and exit
- Mezzanine debt investment, syndication and exit
- Mortgage debt investment, syndication and exit
- Sale-leaseback investment, syndication and exit
- Tax-revenue-supported incentive and bond investment and syndication
- Debt and equity refinancing and transfer
- Project acquisition diligence, negotiation and closing
- Property development strategy and negotiation, including design, construction, environmental, entitlement, land use and zoning
- Property management, including lease negotiation, fund management, lease management, vendor negotiation, and contractor and vendor management
- Project refinancing, including restructuring debt and equity interests in projects, to take advantage of market opportunities
- Project disposition, including property and project sales and transfers



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RELATED CAPABILITIES

Real Estate & Public Finance

Real Estate Development

Real Estate Lending

Public/Private Partnerships, Finance & Incentives

Commercial Lending



NEWS

Super Lawyers' 2025 Colorado Top Lists Features Four Stinson Attorneys 03.21.2025

Stinson Recognized as a Top Real Estate Firm in *Midwest Real Estate News'* Best of the Best Rankings 12.30.2024

John Willding Highlighted in *Attorney at Law* Magazine "Veterans in Law" Special Edition 11.13.2024

Willding's Move to Stinson Highlighted in *The Texas Lawbook* 06.14.2024

Gillespie Elected to Partnership Two Years After Joining Stinson in Denver 02.22.2023

