# STINSON

## Government Solutions

We blend strong knowledge of state and federal government to navigate complex regulatory and legislative challenges and achieve our clients' business goals. Our counsel spans legislative and agency representation, contract negotiation and enforcement actions, and federal legislative and policy matters. We help our clients work with state and federal government to enhance their respective market positions.

Our bipartisan team of attorneys and government solutions professionals includes former government officials at state executive and legislative branches. They leverage an extensive network of contacts in the executive, legislative and judicial branches of government to formulate comprehensive solutions regarding policy and legislative priorities for transportation, health care, tax, energy, environment, financial services and state and local economic development projects. Our team is frequently called upon as lobbyists to litigate over state law and to help our clients work through often complex regulatory and legislative challenges to enhance their market positions.

#### **LEGISLATIVE ACTIONS**

- Develop and craft legislative proposals at all stages of the process.
- Write complex bills, draft amendments, testify before committees and build coalitions to enact major reforms.
- Counsel on legislative procedure and advise on strategies used to stop proposals that threaten your business.
- For private sector clients, we review and draft economic development legislation, including the preparation of comprehensive bill reviews.

#### ADMINISTRATIVE PROCEEDINGS

- Our team understands the different administrative agency methods of practice. We have experience with a wide range of administrative proceedings and a proven record of succeeding before agency tribunals.
- Provide representation for professional and entity licensing matters, bid protests and investigative demands from state agencies such as an attorney general's office, state security regulator or other administrative bodies.

• Advise clients on the state open records and open meetings laws.

#### ECONOMIC DEVELOPMENT INCENTIVES

- We are knowledgeable about local and state financial incentives, such as tax credits, deductions and exemptions.
- We can identify programs, evaluate proposals and options, and negotiate with government entities to help get you the best deal.

#### **INVESTIGATIONS**

- We move quickly to help you identify the issues that are of concern to the government and to control the investigation.
- We can assist with internal investigations before, or parallel to, government investigations and help you determine the best way to respond to investigative demands.

#### LITIGATION

- Our Government Solutions attorneys represent clients in multi-state consumer fraud and antitrust matters, challenges to statutory schemes, defense of licensing actions, temporary restraining orders, emergency writs and all forms of litigation with government entities.
- We provide representation in professional license discipline cases, securities regulation issues, litigation challenging bid awards, Medicaid reimbursement disputes, and other litigation challenging or responding to state government action.

#### CAPITOL KNOWLEDGE

• Our Government Solutions team works with decision-makers in every capitol in our eight-state footprint – Arizona, Colorado, Kansas, Minnesota, Missouri, Nebraska and North Dakota – as well as Washington, DC.

#### FEDERAL AFFAIRS

Our Federal Affairs group champions the issues that impact our clients' businesses and industries. The team has strong working relationships with key members of Congress and works regularly with Democratic and Republican leaders and key members serving on strategic committees in the House and Senate. Our attorneys advocate before the administration, Congress, the Federal Communications Commission (FCC), the Department of Energy (DOE), the Federal Trade Commission (FTC), the Securities and Exchange Commission (SEC) and federal courts. The team works seamlessly with Stinson attorneys focused on federal law, including environmental, employment and labor, real estate, municipal and tax

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issues.

#### FEDERAL AFFAIRS EXPERIENCE

Our Federal Affairs team represents clients on federal issues, including:

- Administrative law
- Agriculture
- Appropriations
- Bankruptcy
- Collections against foreign governments
- Congressional investigations
- Corporate immigration
- Energy
- Environmental
- FDA
- Food safety
- Regulatory law
- Telecommunications
- Trade

#### RULEMAKING

- We monitor proposed rule changes and alert clients to new proposed rules, helping them understand how the changes may impact their industries.
- We draft comments, identify coalitions and testify before agencies and legislative committees that oversee rulemaking.
- If we cannot persuade agencies to understand the impact of poorly planned rules, our seasoned litigators can challenge administrative rules in court in an effort to stop those that adversely impact our clients.

#### **GOVERNMENT CONTRACTS**

Pursuing, winning, and successfully performing government contracts, grants or agreements requires a thorough understanding of the complexities of the government contracting process and applicable law. Stinson's Government Contracts and Investigations practice helps fill this need for large and small businesses, not-for-profit entities, academic institutions, and organizations, guiding them through the

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thicket of procedures and requirements they face when doing business with the government. Learn More.

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#### TEAM

Greta M. Bax Alixandra S. Cossette Jeetander T. Dulani Susan Warshaw Ebner Charles W. Hatfield Gunnar T. Johanson Erin M. Naeger Jeremy A. Root Andrew J. Scavotto Peter H. Thrane

#### **RELATED CAPABILITIES**

Government Contracts & Investigations

#### NEWS

Stinson Associates Simplify and Discuss Missouri's Initiative Process on St. Louis' National Council of Jewish Women Podcast 03.04.2024

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Hatfield Recognized as Top Appellate Law Attorney for Fourth Year in a Row 02.14.2024

Stinson Associate Selected to FOCUS St. Louis Spring 2024 Cohort of Emerging Leaders 02.07.2024

Doan, Hatfield Recognized by Missouri Lawyers Media as Top 100 Attorneys in the State 12.15.2023

Dulani Explores His Past, Details Current and Future Goals in *FTCWatch* Article 08.09.2023

*Law360* Highlights Jeetander Dulani's Lateral Move to Stinson in DC 06.08.2023

Antitrust and False Claims Act Attorney Jeetander Dulani Joins Stinson in DC 06.05.2023

JD Supra Recognizes Ebner with 2023 Readers' Choice Top Author Award 03.09.2023

Hatfield Named to Appellate Attorney POWER List, Recognized for Work in Missouri Politics 02.10.2023

Missouri's 100 Most Powerful Attorneys Includes Stinson Partners 12.19.2022

LSEM to Honor Hatfield and Cossette for Work on Medicaid Expansion 08.19.2022

*Best Lawyers in America*© Names Nine Stinson Attorneys as "Lawyer of the Year" 08.18.2022

Susan Warshaw Ebner Selected to Serve on Procurement Round Table 06.02.2022

Chuck Hatfield Speaks to *St. Louis Record* About Senate Committee's Recent Action on Missouri Medicaid Expansion

04.20.2022

Chuck Hatfield Named to Appellate Attorney "POWER LIST" for Second Year in a Row 02.28.2022

Work on Missouri Medicaid Expansion Earns Chuck Hatfield "Lawyer of the Year" Honors by *Missouri Lawyers Media* 12.06.2021

Chuck Hatfield Speaks to *Missouri Independent* on Missouri Attorney General's Refusal to Appeal Judge's COVID-19 Ruling 12.03.2021

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Susan Ebner Speaks on Defense Industry Reaction to Delayed White House Vaccine Deadline in *Politico* 11.11.2021

Susan Warshaw Ebner Pens Article for American Short Line Railroad Association 10.27.2021

Susan Warshaw Ebner Talks DOJ Cybersecurity Crackdown in *Law360* 10.12.2021

Stinson Represents Citizens in Charge Foundation Before Missouri Supreme Court 05.26.2021

Chuck Hatfield Speaks on Redistricting at 2021 *Federalist Society* Missouri State Conference 04.07.2021

Chuck Hatfield Named to Appellate Lawyer "POWER LIST" 02.23.2021

Chuck Hatfield Featured by *Missouri Lawyers Weekly* on MO Election Law 10.16.2020

Partner Pete Thrane Publishes on Workers' Comp Insurance in the *Star Tribune* 02.11.2020

#### **EVENTS**

Business Law Update - Minneapolis Surly's Brewing Co., 02.27.2020

#### PUBLICATIONS

Update: HF100, the Legalization of Adult-Use Cannabis in Minnesota 07.11.2023

Minnesota Passes Renewable Energy Policies Impacting Various Industries 05.30.2023

Minnesota Historic Legislative Session Comes to an End 05.26.2023

EPA to Restrict PFAS in Drinking Water 03.16.2023

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Missouri OA Removes Public Access to Procurement Materials, Complicating Bid Protest Analysis 09.07.2022

New Missouri Law Requires LLCs to Register Before Making Political Contributions 08.25.2022

2022 Minnesota Legislature Convenes: Historic Budget Surplus Looms 01.25.2022

A Deeper Dive into Minnesota Election Results 11.11.2020

Deep Purple State: Minnesota Divided 11.04.2020

What to Watch for on Election Day in Minnesota 11.02.2020

2020 Minnesota General Election Overview 10.09.2020

Republicans Reject Walz Commissioner 08.13.2020

Minnesota Primary: Key Incumbents Sent Packing 08.12.2020

Federal Contractors' Compliance Responsibilities Just Got Easier, or Did They? 07.20.2020

Minnesota Legislature Adjourns: Special Session Ahead? 05.19.2020

Minnesota Legislature Adjourns in Seven Days: Bonding Projects Will Dominate Discussions 05.11.2020

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From Feast to Famine: Minnesota Budget Forecast Projects \$2.4 Billion Deficit 05.05.2020

Minnesota Regulatory Filing Deadline Relief 03.30.2020

COVID-19 – Minnesota's Response 03.17.2020

Minnesota Budget and Economic Forecast 02.27.2020

2020 Minnesota Legislature Convenes, Bonding will be Top Priority 02.13.2020

