

Venture Capital & Emerging Companies

Stinson's Venture Capital and Emerging Companies practice provides efficient and cost-effective legal representation of venture capital funds and other investors making strategic investments in emerging growth companies. We also represent emerging growth companies in their capital-raising activities. Our attorneys have conducted hundreds of venture capital investment transactions, thus providing the insight needed to effectively address business drivers, trends, uncertainties and risks across a broad array of industries.

Our experience structuring a variety of equity and debt instruments enables us to proactively advise our clients as they consider potential investments. While our attorneys have experience across a variety of industries, we focus our efforts in the areas of manufacturing, animal health, health care and medical devices, bioscience technology, life science technology, nanotechnology, software and computer technology and renewable energy.

STRATEGIC INVESTMENTS AND VENTURE FUNDS

Stinson represents venture capital funds in fund formation, capital raising and investment activities. When representing strategic corporate investors and venture funds, we work with our clients on all aspects of the investment, performing due diligence, structuring the transaction and documenting transaction terms. We have deep experience in evaluating intellectual property issues, partly as a result of our third-party due diligence technology representation on numerous transactions.

EMERGING GROWTH COMPANIES

We also enthusiastically represent emerging growth companies from their formation and early stages of growth through an initial public offering or liquidity event. We assist emerging growth companies in capital-raising activities from advising on capital-raising strategies and valuation levels to drafting private placement memoranda and perfecting state and federal offering exemptions to closing. We also act as general counsel for emerging growth companies and advise them in all areas of their operations, including protection of their intellectual property, employee issues, equity-based compensation, and real estate matters.

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CAPABILITIES

- Structuring, negotiating and closing venture capital transactions, including preferred stock and convertible debt
- Fund and capital formation
- Executing investment and exit strategies for portfolio companies
- Executing add-on acquisitions for fund portfolio companies
- Control acquisition transactions (including leveraged buyouts)
- Mezzanine finance
- Limited partner representation
- Identifying and implementing tax-efficient structures and management rollover solutions
- Scrutinizing acquisition opportunities, including debt and equity financing
- Risk assessment
- Satisfying regulatory requirements, including pre-merger filings, when applicable
- Acting as general counsel to portfolio companies, advising them on their most challenging legal needs and on daily legal matters

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RELATED CAPABILITIES

Corporate Finance

Public Companies, Securities & Capital Markets

Governance, Risk & Compliance

Investment Management

Mergers & Acquisitions

Private Equity

Structured Finance & Securitization

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NEWS

Corporate Finance, Securities Law Attorney Scott Claassen Returns to Stinson in Kansas City
07.03.2024

Willding's Move to Stinson Highlighted in *The Texas Lawbook*
06.14.2024

Stinson Welcomes M&A Partner John Willding to Dallas Office, Bolstering Corporate Finance Bench
05.14.2024

Bowling, Respeliars Recognized as Top M&A Attorneys by Missouri Lawyers Media
04.10.2024

Private Equity, Corporate M&A Attorney Ethan Mark Returns to Stinson in Minneapolis
04.04.2024

Jeetander Dulani Discusses Biden's Antitrust Policies, Diversity in Competition Law on The Legal 500 Podcast
03.25.2024

Stinson M&A Attorneys Analyze Delaware Court Ruling Invalidating Stockholder Agreement in *New York Law Journal*
03.18.2024

Stinson Attorneys Analyze CTA vs. NYLTA in *Bloomberg Law* as Federal Ruling Could Impact Similar State Laws
03.12.2024

Despite District Court Challenge, CTA Still Relevant, Zack Taylor Says in *Kansas City Business Journal* Article
03.11.2024

Super Lawyers' 2024 Colorado Lists Features Three Stinson Attorneys
03.01.2024

Zack Taylor Featured in *Minnesota Lawyer's* Breaking the Ice Series
02.23.2024

Quinlivan Recognized by *Minnesota Lawyer* as a Top M&A Attorney
01.25.2024

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Six Attorneys Elected to Partnership at Stinson in 2024

01.09.2024

Jack Bowling Named to Inaugural *Legal 500* M&A Powerlist

11.03.2023

Law360 Highlights Stinson's Corporate Finance Bench with News of Larsen and Ziegler Joining the Firm

08.01.2023

Stinson Adds Two Partners to Corporate Finance Bench in DC, NYC

07.12.2023

Quinlivan Talks to *The Wall Street Journal* as New SEC Buyback-Disclosure Rule Incites Concerns, Questions

05.05.2023

Stinson's Respeliers One of 30 Named to M&A POWER List in Missouri

04.12.2023

Stinson's Michael Kaplan Recognized in *St. Louis Small Business Monthly's* "Top 100" Edition

04.03.2023

Kaplan Recognized by *St. Louis Small Business Monthly* on 2023 "Best M&A Providers" List

03.01.2023

Minnesota Lawyer Recognizes Quinlivan on POWER 30: M&A List

01.26.2023

WSJ's Morning Risk Report Features Steve Quinlivan on New SEC Commissioners, Climate Disclosure Rule

06.22.2022

Steve Quinlivan Provides Commentary to *Law360's* Review of SEC Guidance on Ukraine Disclosures

05.05.2022

Steve Quinlivan Talks to *The Wall Street Journal* as Shareholder Voices Grow Louder with Help from SEC

02.11.2022

112 Stinson Attorneys Selected to the 2021 *Best Lawyers in America* List

08.20.2020

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Venture Capital & Emerging Companies

EVENTS

Venture Capital Webinar

12.08.2022

Business Law Update - Webinar

05.13.2020

Business Law Update - Kansas City

Sheraton Overland Park Hotel, 03.05.2020

PUBLICATIONS

IRS Releases Carried Interest Proposed Regulations

08.06.2020

Applying SBA's Affiliation Rules and Guidance to Private Equity and Venture Capital Portfolio Companies Seeking PPP Loans

04.09.2020

Conducting Shareholder Annual Meetings Virtually in Reaction to the COVID-19 Coronavirus

03.22.2020

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