

Adam C.R. Schmelzer

OF COUNSEL

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Clients trust Adam to execute complex strategic and cross-border deals in key sectors.

Adam focuses his practice on strategic transactions and project development across the energy, infrastructure and natural resources value chains, as well as in emerging technology sectors. His client base includes private investors, national and private energy companies, project developers and other key stakeholders. He advises on a variety of matters, including mergers and acquisitions, joint ventures, shareholder arrangements, corporate governance, foreign direct investment, project development and other complex deals in the U.S. and worldwide.

Adam was previously based in the Beijing, Hong Kong, New York and Singapore offices of two other major law firms. He has notable experience handling cross-border transactions across a variety of geographies, particularly involving East Asia-based clients. His experience includes advising global and state-owned energy companies on their strategic acquisitions, investments and divestments as well as helping clients complete sensitive industry investments in the United States and China, particularly in the energy and technology, media and telecommunications sectors. Adam has also acted on behalf of investment corporations and funds in their direct and indirect investments, including several take-private transactions.

PRACTICES & INDUSTRIES

- Mergers & Acquisitions
- Renewable Energy
- Corporate Finance
- Private Equity
- International
- Oil & Gas
- Energy

ADMISSIONS

- New York
- Minnesota
- Hong Kong (Registered Foreign Lawyer, inactive)
- Singapore (Registered Foreign Lawyer, inactive)

EDUCATION

- Boston College, J.D.
- Tsinghua University, M.P.A.
- Saint John's University, B.A.

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EXPERIENCE

Energy & Infrastructure

Advised Energy Harbor Corp. on its proposed \$3.43 billion acquisition by Vistra Corp., a leading Fortune 500 integrated electricity and power generation company, to combine nuclear and clean energy power generation assets.

Advised Sinopec on its \$11 billion strategic joint venture with SIBUR of the Amur petrochemical complex, set to house one of the world's largest and most advanced polymer production facilities. The transaction was recognized as the 2020 Projects & Energy Deal of the Year by *China Law & Practice* and 2020 Deal of the Year (Russia) by *CEE Legal Matters*.

Advised Sinopec International Petroleum Exploration and Production Corporation on its overseas divestment of oil assets in Argentina to Compania General de Combustibles SA (the first prominent overseas divestment by a China state-owned oil and gas company).

Advised a publicly-listed energy company on its ~\$250 million acquisition of a super major's operating interest in gas assets offshore a Southeast Asian country.

Advised Sinopec Capital in its pre-initial public offering investment and strategic cooperation arrangements with LanzaTech, a global biotechnology company engaged in developing microbial catalyst technology to convert CO and CO₂ into energy (renewable fuel).

Advised a portfolio company of a multinational investment bank and asset manager on its partnership to co-develop 1.25 gigawatts of floating solar projects in the Philippines.

Advised an energy conglomerate on numerous liquefied natural gas (LNG) cargo purchases and the operation of its LNG terminal in a Southeast Asian country.

Advised a utilities consortium on all aspects of its battery energy storage system acquisition, project development and operations in connection to a hydroelectric project.

Corporate Finance

Advised GIC on its direct and indirect consortium co-investment to acquire Nielsen NV (\$16.7 billion valuation) and its direct consortium co-investment to take private a global software services company, Zendesk Inc. (\$10.1 billion valuation).

Advised a sovereign wealth fund on its direct consortium co-investment to acquire a global analytics company (\$1.5 billion valuation).

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Advised numerous private equity and consortium funds on \$20-100 million in strategic late-stage investments in semiconductor, battery technology, biologics, immunotherapy, genetic diagnostics, biochemical, aerospace, and electric vehicle targets in the United States and Europe.

Advised Exiger, a global SaaS supply chain management software company, on its acquisition of Ion Channel, a software supply chain risk management platform.

Advised a public industrial conglomerate on its \$30 million add-on acquisition of a regional packaging and automation company.

Advised a leading U.S. secondary insurance company on its strategic \$30 million add-on acquisition.

PROFESSIONAL & CIVIC ACTIVITIES

Association of International Energy Negotiators

Minnesota State Bar Association

NEWS

Adam Schmelzer Joins Stinson in Minneapolis, Bolsters Firm's Energy and International Experience

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