

# Iain M. Johnson

## PARTNER

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Office: Minneapolis



## Iain enjoys using his financial acumen and legal skills to help clients invest in and develop communities.

Iain counsels banks, financial institutions and developers in financing transactions, concentrating on projects using federal and state incentives. Iain's practice includes loans for affordable housing, construction financing, commercial real estate and agricultural financing.

He also regularly acts as local counsel to both borrowers and lenders in connection with the financing, re-financing and acquisition of multistate real estate portfolios. As local counsel, he is often contacted to advise on local state law and issue mortgage enforceability opinions.

### EXPERIENCE

Iain counsels a national financial institution serving as corporate trustee in connection with high yield and investment grade debt offerings including Rule 144A and Regulation S offerings.

He represented the lead lender and administrative agent in a \$24 million hotel development project in downtown Minneapolis.

He also represented the lender in a \$25 million project involving low-income housing tax credits, federal historic tax credits, state historic tax credits, municipal bonds, public agency grants and

### PRACTICES & INDUSTRIES

Banking & Financial Services  
Commercial Lending  
Real Estate Lending  
Real Estate & Public Finance

### ADMISSIONS

Minnesota

### EDUCATION

University of Iowa College of Law, J.D., *with high distinction*, 2013

- Order of the Coif
  - *Journal of Gender, Race and Justice*, Senior Symposium Editor, 2012-2013
  - Dean's Award for Contracts and Sales Transactions
  - Faculty Award for Business Associations
- Macalester College, B.A., Political Science and Sociology, *magna cum laude*, 2010
- Phi Beta Kappa, Sociology Faculty Award

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conventional loan financing.

Iain has assisted a developer in all stages of the acquisition and development of a boutique hotel and residential condominium on Lake Minnetonka.

Iain currently represents a national homebuilder in the acquisition and development of single-family homes, townhomes and condominiums.

### RECOGNITIONS

*Minnesota Lawyer* Up & Coming Attorney, 2021

Named to the 2021-2024 *Best Lawyers in America*® "Ones to Watch" list

### PROFESSIONAL & CIVIC ACTIVITIES

National LGBT Bar Association

Minnesota State Bar Association

Hennepin County Bar Association

### NEWS

*Best Lawyers in America* Recognizes 32 Stinson Attorneys as "Ones to Watch"  
08.17.2023

*Best Lawyers in America*® Recognizes 29 Stinson Attorneys as "Ones to Watch"  
08.18.2022

*Best Lawyers in America* Recognizes 23 Stinson Attorneys as "Ones to Watch"  
08.19.2021

Stinson Partners Laura Nelson and Iain Johnson Recognized as Up & Coming Attorneys by *Minnesota Lawyer*  
07.16.2021

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## Iain M. Johnson

Stinson Elects 10 New Partners in 2021

01.12.2021

*Best Lawyers* Recognizes 21 Stinson Attorneys as "Ones to Watch"

08.20.2020

### **SPEAKING ENGAGEMENTS**

Co-Presenter, "Negotiating Construction Loan Agreements for Multi-Family Developments," Minnesota Real Estate Institute, 2018

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