PARTNER

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Office: Kansas City



Judd empowers his corporate and public finance clients with the focus, information and strategies to help them take rewarding risks.

Judd represents developers, lenders and government clients in complex commercial transactions involving public finance, incentives and partnership investments and transactions. He has negotiated more than \$4 billion in complex deals nationwide, including market-leading projects involving private and public financing and incentive structures.

Judd's focused experience is with:

- Corporate real estate investments, acquisitions, dispositions, and restructurings
- Debt and equity investment and restructuring in real estate and real estate joint ventures
- Distressed asset acquisitions, including foreclosures and bankruptcies
- Real property development, zoning, and land use
- Tax deferral transactions, including Section 1031 and Qualified Opportunity Zones
- National/multistate (especially including Kansas, Missouri, and Texas) economic development and tax incentives, including tax increment financing (TIF and Super TIF), tax abatements, tax exemptions, community improvement

PRACTICES & INDUSTRIES

Real Estate & Public Finance Commercial Lending Public/Private Partnerships, Finance & Incentives Real Estate Development Real Estate Investment Trusts Real Estate Lending

ADMISSIONS

Wisconsin, 2010

U.S. Supreme Court, 2013 U.S. Court of Appeals, Fifth Circuit, 2009 U.S. Court of Appeals, Eighth Circuit, 2012 U.S. Court of Appeals, Tenth Circuit, 2012 Missouri, 2012 District of Columbia, 2010 Kansas, 2013 U.S. District Court, District of Kansas, 2013 U.S. District Court, Eastern District of Texas, 2009 U.S. District Court, Eastern District of

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districts (CID), transportation development districts (TDD), sales tax and revenue bonds (STAR Bonds), industrial revenue bonds (IRBs), private activity bonds (PAB), economic development revenue bonds (EDRBs), general obligation bonds (GO Bonds), neighborhood revitalization rebate (NRA), Promoting Employment Across Kansas (PEAK), Kansas Industrial Training (KIT), Kansas Industrial Retraining (KIR), Workforce Aligned with Industry Demand (AID), Department of Transportation (KDOT) Economic Development Program, High Performance Incentive Program (HPIP), neighborhood improvement districts (NID), transportation development districts (TDD), Chapter 100 Bonds, Chapter 353 Tax Abatement, Enhanced Enterprise Zones, Missouri Works Program, Missouri Development Finance Board loans and tax credits, employer and facility tax credits, employer withholdings for facility investments, utility and development fee discounts and rebates, and more

• Real property leasing

Judd's extensive background in corporate and public finance is enhanced by his years as a litigator for several large law firms. Judd litigated multimillion dollar construction and commercial lease disputes and helped clients bring their interests back from the brink of disaster in high-stakes lease, bankruptcy, waste and related real estate litigation, giving him a keen grasp of the inherent risks and rewards in real estate finance.

EXPERIENCE

Lead real estate counsel for a Fortune 5-listed private company in joint venture investments in various asset classes and in various national markets

Serves as developer's counsel in the development of the Kansas City Live downtown retail entertainment district (the Power & Light District) in the South Loop area of Kansas City, Missouri

Texas, 2009

United States District Court for the Northern District of Texas, 2010

United States District Court for the Southern District of Texas, 2010

United States District Court for the Western District of Texas, 2010

EDUCATION

Emory University School of Law, J.D., 2009 Emory University, M.T.S., 2009 University of Tulsa, B.A., 2005



Special outside counsel for the City of Overland Park, Kansas, representing the City in the development of retail projects like Prairiefire, Corbin Park, the development of mixed-use projects like Bluhawk and City Place and the development of multi-family projects in downtown Overland Park, including Avenue 80, Interurban Lofts and the Vue, just to name a few

Lead real estate counsel for a Fortune 200- and NYSE-listed client in a nine-figure acquisition featuring multiple future development site assets in Texas' Permian Basin and Eagle Ford Shale

Lead counsel for a Fortune 5-listed private company in restructuring a nine-figure private activity bond transaction for an industrial project in Corpus Christi, Texas

Lead counsel representing manufacturer in obtaining a nine-figure incentive package for a manufacturing facility in the greater Wichita, KS MSA

Lead counsel representing a fulfillment center tenant in obtaining a nine-figure abatement incentive in Kansas City, Kansas

Lead real estate counsel for project company in a \$900 million P3 venture to build a 142-mile municipal water supply pipeline in central Texas

Lead real estate counsel for seller in a real estate sale to a national chain food and service store in Independence, Missouri

Lead real estate counsel for multiple manufacturing and logistics firms in acquisition plan and office facilities in and around Kansas City, in both Missouri and Kansas

Represented a faith-based national health system in disputes over technology and institutional integrity arising from asset purchase of multiple hospital and care centers, including litigation to dismissal of adversaries' claims.

Represented national environmental remediation firm in several federal and state class actions, including litigation to dismissal of adversaries' claims

Represented a client in defending beneficial municipal ordinance against charge of unconstitutionality, including litigation to dismissal of adversaries' claims

Judd has achieved dozens of litigation victories and defenses for trials and appeals across the country, including claims involving trade secrets, fiduciary duty, corporate governance, antitrust, noncompetition, restrictive covenants, royalty obligations, product liability, business torts, real estate actions and lease disputes, bankruptcy litigation and consumer litigation defense

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Won mandate from the Texas Supreme Court upholding adoptive parents' rights to care for toddler who suffered from severe abuse and neglect

Judd grew up in a real estate family. His parents' business is a large-complex, urban, multifamily and mixeduse development and management company, with more than 25 years of project successes in markets like Dallas, Kansas City, Nashville, Oklahoma City, Phoenix and Tulsa. His brother is a land use attorney, and his stepbrothers are both successful brokers

He was a judicial intern for the Hon. Paul W. Bonapfel, U.S. Bankruptcy Court for the Northern District of Georgia

Judd contributes significantly to pro bono service as Special Outside Counsel to the Marlborough Community Coalition, helping to sustain this diverse and historic Kansas City community, and to the Greater Kansas City Chamber of Commerce

RECOGNITIONS

Selected to Ingram's 2022 40 Under Forty List

Missouri Lawyers Weekly, Up & Coming Attorney, 2019

Missouri and Kansas Super Lawyers[©], Rising Star, 2015-2022

KC Magazine, Rising Star, 2015-2019

Missouri Bar Association, Pro Bono Wall of Fame, 2014, 2017

Seyfarth Shaw Pro Bono Team of the Year, 2010

Texas Pro Bono College, 2010

PROFESSIONAL & CIVIC ACTIVITIES

Centurions Leadership Program, Spring Class of 2021

Business Leadership Council, Greater Kansas City Chamber of Commerce

Marlborough Community Coalition

• Special Outside Counsel (Pro Bono)

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CCIM Member

Kansas City Metropolitan Bar Association

- Real Estate Law Committee, Co-Chair 2017-2018
- KCMBA Leadership Academy, 2013 Class

Treeman Family Foundation, Vice President

Sigma Chi International Fraternity, Life Loyal

SPEAKING ENGAGEMENTS

Working with the Community and State/Local Government Agencies and Boards," National Business Institute, November 2018

"Conducting Title and Other Due Diligence," National Business Institute, November 2018

"Drafting/Negotiating Transaction and Construction Documents," National Business Institute, November 2018

"Indemnification, Limitation of Liability and Insurance: Strategically Negotiating Risk," National Business Institute, November 2016

"Using LLC's to Purchase Real Estate," National Business Institute, June 2016

"Preventing and Handling Disputes in the LLC," National Business Institute, June 2016

"Common Contract Disputes and Drafting Tips for Avoiding Them," National Business Institute, May 2014

