

Kim D. Larsen

PARTNER

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Office: Washington, DC



Combining a keen legal mind with broad and deep experience, Kim is a trusted corporate adviser to emerging and established businesses.

Clients have trusted Kim with a range of corporate matters, including domestic and international mergers and acquisitions, joint ventures, IPOs and commercial transactions, for more than three decades. Some of these companies he has represented from the founder's pre-formation ideas to highly successful IPOs and other exits.

Kim has also represented large established domestic and international clients in industry-changing joint ventures, acquisitions and privatizations. He has been lead attorney in over a half dozen multibillion dollar mergers and acquisitions, joint ventures and securities offerings with a total value in excess of \$50 billion.

Kim has gained skills required to meet clients' needs through his experience as general counsel of Ciena Corporation, Corvis Corporation and Broadwing Corporation. Having served as head of corporate development at Corvis and Broadwing, as well as serving as co-CEO, his business experience sharpens his legal advice. Kim also served as head of the German office of a large international law firm.

PRACTICES & INDUSTRIES

Corporate Finance
Cybersecurity & Data Privacy
Intellectual Property & Technology
International
Mergers & Acquisitions
Private Business
Telecommunications
Venture Capital & Emerging Companies

ADMISSIONS

District of Columbia

EDUCATION

Fellowship in German Law, Tubingen, West Germany, 1988
Columbia University School of Law, J.D., 1985

- Symposium Editor, Columbia Law Review
- Stone Scholar

Brigham Young University, B.A., High Honors, 1982

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Having an abiding interest in technological innovation and the process by which emerging companies can succeed and established companies can adapt to changing market conditions, Kim is an outstanding problem solver who brings sophisticated in-depth legal and business acumen in an efficient and effective manner to the obstacles his clients face.

Kim has extensive experience in the full-range of challenges facing start-ups and enjoys assisting in their success. He also advises businesses in matters involving raised capital, intellectual property rights and key strategic issues affecting the growth and success of small and medium-sized companies.

EXPERIENCE

Represented Deutsche Telekom in its joint venture with France Telecom and their joint purchase of a 20% interest in Sprint and the formation of a global joint venture.

Represented T-Mobile and Deutsche Post in a number of acquisitions of mobile and postal properties.

Represented Kazakhstan in the partial privatization of Kazakhtelecom.

Represented Corvis Corporation in its IPO at a first-day market cap of \$28 billion.

Represented Corvis and Broadwing in acquisitions for in excess of \$1.5 billion.

Represented Broadwing in its sale to Level 3 for in excess of \$1.6 billion.

Serve as general counsel to telecoms equipment and software companies and has been involved in multimillion dollar licensing arrangements and bet-the-company IP litigation.

Represent clients in FinTech and artificial intelligence licensing transactions, software as a service and other service contracts.

PROFESSIONAL & CIVIC ACTIVITIES

Aspen Institute Germany

- Board of Trustees, 2021 – Present

NEWS

Law360 Highlights Stinson's Corporate Finance Bench with News of Larsen and Ziegler Joining the Firm
08.01.2023

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Stinson Adds Two Partners to Corporate Finance Bench in DC, NYC

07.12.2023

SPEAKING ENGAGEMENTS

Speaker, 2021 Aspen Artificial Intelligence Berlin Conference

Moderator, "Ethical Principles and Guidelines for Artificial Intelligence: European and American Perspectives," The Goethe-Institut Washington and the Friends of the Aspen Germany, 2019

PUBLICATIONS

"Buying and Selling Venture-Backed Companies," *VC-List*, 2021

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