

Larry W. Telford

SENIOR COUNSEL

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Larry's more than 50 years of experience in commercial and industrial real estate provides a unique and seasoned perspective to his clients' transactions.

Larry focuses his practice on commercial and industrial real estate financing, sales, and leasing. He has extensive experience negotiating, documenting, and closing construction and mortgage loans for lenders, developers, investors, owner-users, and tenants. He also represents clients in the purchase, sale, and lease of commercial and industrial properties, and advises financial institutions on restructuring troubled loans and pursuing creditor remedies.

Larry has represented developers and sellers of industrial and office parks, high rise office buildings and multi-building corporate campuses; landlords and tenants in free-standing and multi-tenant office, industrial, commercial and shopping center retail settings; banks and other lenders providing construction and mortgage financing in the automotive industry; owners/operators of private schools in purchase, construction and leasing of educational facilities and the leasing and real estate purchase and sale needs of portfolio companies of a major private equity firm.

PRACTICES & INDUSTRIES

Real Estate & Public Finance

ADMISSIONS

California

EDUCATION

University of California, Berkeley School of Law, 1966

California State University East Bay, B.A., 1963

STINSON

STINSON LLP \ STINSON.COM

Larry W. Telford

Larry previously served as general counsel for major real estate and transportation companies, where he oversaw legal matters related to industrial and commercial development, sales, leasing and regulatory proceedings across multiple states.

RECOGNITIONS

Rated AV Preeminent by Martindale-Hubbell

PROFESSIONAL & CIVIC ACTIVITIES

Real Estate Section of the California Bar Association

San Francisco Bar Association

Urban Land Institute