

Rachel M. Price

PARTNER

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Direct: 816.691.3264

Office: Kansas City



Rachel leverages deep legal knowledge to assist clients in a variety of real estate transactions and negotiations including acquisition and sale of commercial and multitenant properties.

Rachel advocates for clients in a variety of real estate transactions, helping them to leverage the strongest position possible without losing sight of the big picture.

Her legal knowledge is vast, covering all facets of real estate and public finance.

She represents landlords and tenants, developers, lenders and real estate investment trusts (REIT) in a variety of industries, including agriculture, financing and environmental.

Rachel is skilled in handling acquisition and sale of commercial and multitenant properties, frequently drafting and negotiating office and retail leases for commercial landlords and tenants.

Rachel also assists clients with drafting and negotiating complex agreements related to purchase and sale transactions.

EXPERIENCE

Represented landlords and tenants in negotiations for more than 500,000 large office and retail spaces, including complex tenant and landlord build out arrangements.

PRACTICES & INDUSTRIES

Distressed Commercial Real Estate

Real Estate & Public Finance

Real Estate Development

ADMISSIONS

Missouri, 2013

Kansas, 2014

EDUCATION

University of Missouri-Kansas City School of Law, J.D., 2013

- *UMKC Law Review*, Lead Online Editor

University of Oklahoma, B.A.S., Political Science, Minor in Spanish, 2010

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Rachel M. Price

She has represented developers in the negotiation and sale of raw ground subject to a TIF for multi-family development.

She represents a national bank in the negotiation of ground leases for her client's expansion into the Midwest.

Represented clients in agricultural matters, including the drafting and negotiation of farm leases, and the purchase of agricultural land subject to existing oil and mineral rights.

She represented a major financial institution in the purchases of vacant property with environmental issues and assisted client with the processes of remediation for such sites.

Rachel represents local developers in the management of large scale commercial properties around the Midwest, including managing landlord tenant relations and issues.

Represents real estate investment trusts (REIT) in the purchase, sale, and leasing of retail, educational, and entertainment projects nationwide.

She represents large commercial lenders by assisting with due diligence for real estate and construction loans.

She has represented lenders in the development and financing of a multi-million-dollar wind project in a Midwestern state.

RECOGNITIONS

Named to the "20 to Know" in the legal industry list by the *Kansas City Business Journal*, 2025

Named an "Up & Coming Attorney" by Missouri Lawyers Media, 2024

Selected to the *Best Lawyers: Ones to Watch® in America* list, 2024, 2025

Missouri and Kansas *Super Lawyers*, Rising Star, 2022

Selected for inclusion, "Women in Law - Missouri" by *Marquis Who'sWho*, 2021

Selected for inclusion, Missouri & Kansas *Super Lawyers*, 2022

Selected to Missouri Lawyers Media POWER List: Commercial Real Estate, 2025

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PROFESSIONAL & CIVIC ACTIVITIES

Junior League of Kansas City, Volunteer

The American Royal, Volunteer

BOTAR, Executive Committee

Synergy Services, Board of Directors

NEWS

Kansas City Business Journal Names Price to "20 to Know" in the Legal Industry List
03.04.2025

Stinson's Karl Phares, Rachel Price Recognized on Inaugural Commercial Real Estate POWER List
01.30.2025

Stinson's Frantze, Price Recognized as Up & Coming Attorneys
10.10.2024

Best Lawyers® Names 34 Stinson Attorneys to *Best Lawyers: Ones to Watch® in America* List
08.15.2024

Best Lawyers in America Recognizes 32 Stinson Attorneys as "Ones to Watch"
08.17.2023

Stinson's Pro Bono Nonprofit Legal Clinic Continues to Serve Kansas City-Area Communities
06.29.2023

Eleven Attorneys Elected to Partnership at Stinson in 2023
01.05.2023

Super Lawyers Recognizes 26 Stinson Attorneys in Missouri and Kansas
11.14.2022

Stinson Serves as Lead Counsel in Heartland Coca-Cola Land Acquisition for Development Project
10.14.2022

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