

Richard A. Cook

He/Him

PARTNER

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Office: Kansas City



Rich's clients value his legal knowledge in real estate and economic development matters.

Rich's experience includes real estate transactions, tax incentives, special district formation and administration, government relations and financial services.

He often works with national and international job retention and expansion projects, as well as relocation activities in Missouri and Kansas. Some of Rich's clients include Blue Beacon International, Applebee's International and Data Systems International.

EXPERIENCE

Rich has successfully negotiated numerous real estate transactions, including the purchase and sale of property, and has experience drafting and negotiating leases, subleases and agreements for all types of properties.

Committed to community development, Rich has structured tax and economic development incentives for urban infill and redevelopment projects and assisted clients with land use planning and zoning matters.

PRACTICES & INDUSTRIES

Real Estate & Public Finance

Public/Private Partnerships, Finance & Incentives

Real Estate Development

Real Estate Lending

ADMISSIONS

Kansas, 2008

Missouri, 2007

EDUCATION

University of Kansas School of Law, J.D., 2007

University of Kansas, B.A., *with honors*, 2002

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Rich has successfully presented tax abatement proposals for a multi-family housing and office project before the Planned Industrial Expansion Authority of Kansas City and the Land Clearance Redevelopment Authority.

Notably, Rich assisted Cerner Corporation in the site acquisition, zoning and development of its planned four million-square-foot office campus in Kansas City.

Client-focused, he was able to increase project revenue for multiple clients by directing the formation and administration of special taxing districts, such as community improvement and transportation development districts.

Rich is also committed to public service, serving as co-chair for the firm's pro bono representation of the Marlborough Community Coalition, a neighborhood in Kansas City's urban core. Rich works with the community on vital economic development projects and affordable housing initiatives that are helping to transform and revitalize the community.

RECOGNITIONS

Selected to the 2024 edition of *Best Lawyers in America*©

PROFESSIONAL & CIVIC ACTIVITIES

Johnson County Library Foundation, President

Northeast Johnson County Chamber of Commerce Leadership Program

Kansas City Metropolitan Bar Association, Real Estate Section, Former Chair

Urban Land Institute

NEWS

175 Stinson Attorneys Selected to the 2024 *Best Lawyers in America* List

08.17.2023

Marlborough Neighborhood Partnership Highlighted in *The Kansas City Beacon* Article

04.12.2022

Stinson Represents KC NWSL in Lease Negotiations to Build the First Stadium for a Women's Sports Team

10.29.2021

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Stinson Represents Urban Outfitters in Development of New Kansas City Area Facility
08.12.2020

SPEAKING ENGAGEMENTS

Speaker, City Attorneys Association of Kansas, "Code Enforcement 101," June 2023