

Scot Hill

PARTNER

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Scot is a results-oriented legal advisor who helps companies meet their business objectives.

Scot's common sense business advice has helped businesses achieve their goals while solving the legal problems (and capitalizing on the legal opportunities) that affect their businesses.

Scot helps fashion agreements to meet the needs of clients, big and small—from public companies to the new entrepreneur starting out. Scot lives and breathes the world of contracts—purchase agreements, merger agreements, joint ventures, executive employment agreements, entity formation, etc.

Scot's experience and knowledge span a wide range of industries all across North America (and sometimes beyond). For example, Scot has assisted clients selling their companies engaged in such diverse industries as pet food in Alaska, hockey equipment in Canada, offshore oil gathering platforms in the Gulf of Mexico, and countless other industries across the Heartland.

Scot also helps companies in their day-to-day contracting needs. For example, Scot has significant experience in such industries as professional sports (primarily major league baseball), consumer products, firearms, energy, and agricultural commodities.

PRACTICES & INDUSTRIES

Corporate Finance

Private Business

Agribusiness

Sports & Recreation

Mergers & Acquisitions

Oil & Gas

Animal Health & Nutrition

ADMISSIONS

Missouri, 1998

Kansas, 1999

Texas, 2017

EDUCATION

University of Michigan, J.D., 1998

University of Kansas, B.A., *with honors and highest distinction*, 1994

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Scot is co-chair of the firm's Sports & Recreation practice group.

Scot understands the importance of providing great legal service and value to our clients. As an attorney certified in [Legal Project Management \(LPM\)](#), he has been trained in matter budgeting and management in order to provide transparency and efficiency to our clients.

EXPERIENCE

Mergers and Acquisitions

Scot has led many transactions involving the acquisition and divestiture of private and public companies in regulated and unregulated industries, including e-commerce services, insurance services and consumer money transfer services. Scot has represented buyers and sellers in a diverse array of businesses, such as consumer products, firearms and accessories, retail propane, natural gas storage facilities, ethanol production, railroads and grain elevators. For example, Scot has:

- Represented an engineering firm in the rollup of other engineering firms.
- Represented numerous public and private firearms and ammunition companies in acquisitions and divestitures.
- Represented an insurance services company in the rollup of numerous other insurance services companies.
- Represented a private company in its rollup of numerous small digital marketing companies (followed by the sale of the private company itself).
- Represented a public company in its purchase of numerous consumer money transfer companies.
- Represented a public company in its purchase of numerous natural gas storage facilities.
- Represented a private company in the sale of its microelectronics business.
- Represented a short line railroad in connection with its purchase of other short line railroads.

Joint Ventures

Scot has significant experience in negotiating and documenting joint venture arrangements. For example, Scot has:

- Assisted with joint ventures in connection with major capital projects, biomedical devices, grain terminals, water infrastructure facilities, and crude processing transloading facilities.
- Assisted with joint ventures involving service companies, including e-commerce, title insurance, and railcar repair services.

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Commercial Contracts

Scot has extensive experience negotiating and drafting complex commercial agreements used in many industries (e.g., agricultural and energy commodities, sports sponsorship and naming rights agreements, and various service provider agreements).

RECOGNITIONS

Selected to the 2024 edition of *Best Lawyers in America*©

Selected to Missouri Lawyers Media Top Sports and Entertainment POWER List, 2023

Selected as a *Missouri and Kansas Super Lawyers*© “Rising Star” for Mergers and Acquisitions, 2008-2010

PROFESSIONAL & CIVIC ACTIVITIES

Ducks Unlimited

Colonial Presbyterian Church

Mercury Club of Kansas City, Past President

Greater Kansas City Chamber of Commerce Centurions Leadership Program, 2007 Graduate

Federalist Society for Law & Public Policy Studies

Association for Corporate Growth

NEWS

Scot Hill Named to Inaugural Sports & Entertainment POWER List

09.13.2023

Stinson’s Pro Bono Nonprofit Legal Clinic Continues to Serve Kansas City-Area Communities

06.29.2023

Stinson and Association of Corporate Counsel Hold Virtual Nonprofit and Small Business Pro Bono Legal Clinic

06.16.2021

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Stinson Represents CZ Group in Acquisition of Colt Holding Company

02.18.2021

SPEAKING ENGAGEMENTS

"Representation and Warranty Insurance"

"Governance Issues in Joint Ventures"

"Commercial Contracts Update"

"M&A Update"

"Proper Organization and Staffing of Subsidiaries"

"Due Diligence for Corporate Transactions"

"Negotiating and Drafting Employment Agreements"

"Choice of Entity and LLC Basics"

"Applied Modern Legal Drafting"

"Legal Writing Workshop"

"Legal Writing Style and Usage"

PUBLICATIONS

Co-author of "UCC Article 2A - Leases of Goods," *Missouri Practice Series: Methods of Practice – Transaction Guide*, Fourth Edition, West Publishing Company.

Co-author of "Buying or Selling a Business," *Missouri Practice Series: Methods of Practice – Transaction Guide*, Fourth Edition, West Publishing Company.

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