

Steven M. Rubin

PARTNER

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Steve is a big picture thinker. In addition to being an excellent lawyer, he has the business savvy, common sense and wisdom that comes from 40 years of working with closely held companies.

Steve takes the time to learn about and understand their business. He works primarily with privately owned and family-owned companies. His clients are involved in manufacturing, distribution, architectural services, retail, nonprofit, financial services and hospitality businesses. He knows their issues and concerns and how to address them. He assists with their legal needs, but also serves as a business counselor, confidant and resource.

Steve provides advice and strategic vision for both growth and mature companies, and guides clients in their development with planning, strategy and implementation. He is a trusted adviser to a wide-range of business enterprises in their day-to-day legal matters, as well as handling business sales and acquisitions, business formation, financing of businesses, and business succession.

EXPERIENCE

Steve played an instrumental role in developing the firm's client-centric fee models, by creating the firm's First Counsel® and Core Counsel® programs, which offer flat-fee arrangements for

PRACTICES & INDUSTRIES

Private Business
Corporate Finance
Mergers & Acquisitions

ADMISSIONS

Minnesota
U.S. District Court for the District of Minnesota
U.S. Tax Court

EDUCATION

University of Minnesota Law School, J.D.,
magna cum laude

- Order of the Coif
- *Minnesota Law Review*

Carlson School of Management, University of Minnesota, B.S., Business and Accounting,
with distinction

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entrepreneurs as they form their new business or for owners of mature businesses that need access to a full array of legal services.

Having grown up in a family that owned a small business, Steve aids clients with planning, strategy and implementation of development plans. He understands how a legal matter fits into the overall business strategy of the client and anticipates potential difficulties in providing creative solutions to his clients' legal needs.

RECOGNITIONS

Recipient of the Sidney Barrows Lifetime Achievement Award from the Twin Cities Cardozo Society

Rated "AV Preeminent" by *Martindale-Hubbell*

PROFESSIONAL & CIVIC ACTIVITIES

University of Minnesota Law School Business Law Clinic, Volunteer

Minnesota State Bar Association, *North Star Lawyer*

St. Paul Jewish Community Center, \$16 million capital campaign fundraiser

Association of Corporate Growth (ACG) Minnesota

American Bar Association, Corporation, Banking and Business Law Section

Minnesota State Bar Association, Business Law Section

- Business and Professional Corporations Committee, Former Vice Chair

Minnesota State Lawyers Professional Responsibility Board, Former Board Member

Hennepin County Bar Association

Jewish Community Centers Association of North America, Board of Directors

Jewish Community Center of the Greater St. Paul Area, Former President, Board of Directors and Executive Committee

The Saint Paul Foundation, Management Improvement Fund Advisory Committee

Steinfeldt Family Foundation, Board of Directors

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Friends of Como Park Zoo and Conservatory, Honorary Co-Chair of 2018 Sunset Affair

Ronald McDonald House of the Twin Cities, Former Board Member and President

Ronald McDonald House Children's Charities of the Upper Midwest, Co-Founder

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