News & Insights

Managing Vendor and Borrower Workouts

Webinar | Resolving Claims and Resuming the Relationship 12.13.2022 | 11:45 a.m. - 1 p.m.

Whether a result of the pandemic, key relationships that move businesses forward face challenges that require care and nurturing for the long haul. This webinar presentation will cover strategies for settling claims with vendors, contractors, and borrowers that could be tied to solvency and tightening credit issues. Other topics will include:

- Strategies to resolve outstanding payment balances, including to preserve go-forward business
- Communicating with borrowers concerning covenant and payment defaults
- Evaluating payment plans with cost recoveries and interest, plus default provisions, versus letting the matter go to court

CLE credit is pending in CO, MN, MO and KS.

Please register online by Tuesday, December 6.

CONTACTS

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