

Rose Details Need for Master Supply Agreements in *Law Week Colorado*

In the News

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Stinson LLP Partner [Bryan Rose](#) is featured in a *Law Week Colorado* article, "Mitigating Risk Along the Supply Chain."

The article examines the value of a master supply agreement and details how suppliers should handle supply chain issues with their original equipment manufacturer (OEM) customers. Rose details why a master supply agreement can help companies protect their interests, resolve potential issues and prevent the client relationship from breaking down.

Rose, who frequently handles matters involving OEMs and their relationship to suppliers, said the major issues between the two parties often involve intellectual property, price, quality and being unable to provide the proper supply. He notes that between the two parties, especially involving ongoing relationships, a master supply agreement is a necessity should any problems arise.

"If you haven't done a master supply agreement, it can make those decisions a lot more difficult in the heat [of] the moment," Rose said. "If you negotiated a master supply agreement ... you can really suss out all the different details that can be an issue. It can also help as a supplier. With a master supply agreement, you can get better terms for guarantees that they'll actually buy your product for a certain time. You can have more certainty on your production line."

Rose is a trial attorney with extensive experience handling a wide variety of complex litigation, including cases involving master supply agreements, breach of contract claims, design defects, intellectual property disputes, theft of trade secrets and fraud. He has represented clients in every facet of the aviation and aerospace industry for over 15 years, working with them to develop case winning strategies in a cost effective and efficient manner.

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CONTACT

Bryan P. Rose

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