

## Events

## Institute for Professionals in Taxation's 2021 Reconnect Conference

**Related Attorneys**

Andrew E. DeBord

**Related Services**

Taxation

7.29.2021

Vorys Associate Andrew DeBord will be presenting at the Institute for Professionals in Taxation's 2021 Reconnect Conference on July 29. The presentation titled, "Virtual Hearings: How to Present in Remote Hearings and Still be Persuasive", will focus on the importance of preparation and practice, especially when it comes to explaining income statements, economic performance history, market data, and other valuation considerations on a screen. This includes proficiency with the particular technology adopted by the jurisdiction, which is a must in order to stress key points and supporting evidence. The speakers will also explain the importance of connecting on a human level when appearing remotely.

After attending this session, attendees will be able to:

- Identify various methods for preparing exhibits and demonstratives for remote hearings
- Prepare arguments adapted for presentation remotely on a screen
- Evaluate methods for making the participant's presence felt on screen, including attire, backgrounds, and demeanor
- Assess ways to capture the human element of in-person hearings

View the event [brochure](#) to learn more.